

1 New Brunswick Board of Commissioners of Public Utilities  
2  
3 In the Matter of an application by the NBP Distribution &  
4 Customer Service Corporation (DISCO) for changes to its  
5 Charges, Rates and Tolls - Revenue Requirement  
6  
7 Delta Hotel, Saint John, N.B.  
8 February 21st 2006

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CHAIRMAN: David C. Nicholson, Q.C.

COMMISSIONERS: Jacques A. Dumont  
Patricia LeBlanc-Bird  
H. Brian Tingley  
Diana Ferguson Sonier  
Ken F. Sollows  
Randy Bell  
David S. Nelson

BOARD COUNSEL: Peter MacNutt, Q.C.

BOARD STAFF: Doug Goss  
John Lawton

BOARD SECRETARY: Lorraine Légère

CHAIRMAN: Good morning, panel, ladies and gentlemen. That  
doesn't mean that you are not ladies and gentlemen too. I  
was wondering how I could do that without splitting you  
like that.  
Any preliminary matters? Mr. Morrison?

MR. MORRISON: A few, Mr. Chairman. And just to advise the  
Board that Mr. Hashey had a prior commitment in the Court  
of Appeal. So he will not be here today.

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CHAIRMAN: That is a good choice.

MR. MORRISON: A couple of things. First, Mr. Chairman, you had asked me to take a look at that NB Power POPIA policy with respect disclosing the names. I took a look at it yesterday afternoon.

I came to the conclusion that no one is going to get into any trouble if they disclose the names of the operating committee members too with this hearing. So I do have them.

And perhaps the easiest thing is I can just -- we have it typed out. I can just provide them to the Secretary rather than read them in the record.

CHAIRMAN: That is fine. The legal rumour mill has it that at some point in time the number of government departments and including the Power Corp. looked at it and said if it is not available under the Freedom of Information Act then it is not available anywhere else. That is where that comes from I guess.

But certainly for the purposes of this hearing that doesn't apply. I'm sorry. I should have taken appearances first. And I will go back and do that,

Mr. Morrison. We'll get to number 2, okay.

MR. MORRISON: Okay. Terry Morrison. I'm here alone today, Mr. Chairman. With me at counsel table is Lori Clark.

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CHAIRMAN: Thank you. Canadian Manufacturers and Exporters?

MR. LAWSON: Gary Lawson appearing for CME.

CHAIRMAN: Thanks, Mr. Lawson. Conservation Council not represented today. Enbridge Gas New Brunswick? Irving Group of companies? Mr. Gillis isn't here. Rogers isn't here. None of the self-represented individuals are here. Municipal Utilities?

MR. GORMAN: Good morning, Mr. Chairman. Raymond Gorman appearing for the Municipal Utilities. This morning I have Michael Couturier from Edmundston Energy and Eric Marr and Dana Young from Saint John Energy.

CHAIRMAN: Why is Mr. Couturier sitting separate and apart? I have wondered about that.

MR. GORMAN: It is a good question.

CHAIRMAN: Okay.

MR. GORMAN: I guess he doesn't want to sit up against the wall.

CHAIRMAN: Vibrant Communities not here. And the Public Intervenor?

MR. HYSLOP: Thank you, Mr. Chair. Peter Hyslop, Robert O'Rourke and Carol Power.

CHAIRMAN: Thanks, Mr. Hyslop. How is the voice this morning?

MR. HYSLOP: Much improved, Mr. Chair.

2 CHAIRMAN: Good. Informal Intervenors, I don't see any in  
3 the room. But if there are and they want to go on the  
4 record, speak up now. And Mr. MacNutt, whom do you have  
5 with you today?

6 MR. MACNUTT: I have with me today, Mr. Chairman, Doug Goss,  
7 Senior Adviser, John Lawton, Adviser, Jim Easson, Andrew  
8 Logan and John Murphy, Consultants and Advisers.

9 CHAIRMAN: Thank you, Mr. MacNutt. Okay. Mr. Morrison,  
10 back to preliminary matters?

11 MR. MORRISON: Yes, Mr. Chairman. There are some  
12 undertaking responses. The first is undertaking number 1  
13 from February 15th. Kathy McShane, dealing with  
14 jurisdictions where deemed capital structure was  
15 implemented.

16 CHAIRMAN: My records indicate that will be exhibit A-113.

17 MR. MORRISON: The next one, Mr. Chairman, is undertaking  
18 number 2 from February 15th, again directed to Kathleen  
19 McShane, dealing with the utilities where a deemed capital  
20 structure was not permitted.

21 CHAIRMAN: That will be A-114.

22 MR. MORRISON: The next one, Mr. Chairman, is undertaking  
23 number 3 from February 14th, again directed to Ms.  
24 McShane. And it was dealing with the context about  
25 regulations considered quote "weak".

1 - 4378 - Cross by Mr. Hyslop -

2 CHAIRMAN: That will be A-115.

3 MR. MORRISON: And that is it for now, Mr. Chairman.

4 CHAIRMAN: Good. Thank you, Mr. Morrison. Any other  
5 preliminary matters? Go ahead when you are ready, Mr.  
6 Hyslop.

7 CROSS EXAMINATION BY MR. HYSLOP:

8 Q.657 - Yes. I appreciate Ms. McShane isn't here but I'm sure  
9 the panel may have the knowledge to deal with a question  
10 arising out one of the undertakings which was just filed  
11 which I believe was the undertaking relating to the list  
12 of jurisdictions where specifically provide for a rate of  
13 return on deemed capital structure.

14 One of the answers was the New Brunswick Board of  
15 Commissioners Public Utilities, the NB Power transmission  
16 tariff. If my memory serves me correctly about that, the  
17 New Brunswick Power Transmission Corporation in fact has  
18 capitalized by the removing of debt from the record and  
19 replacing with equity to the approximate amount of  
20 \$140,000,000, is that correct, Ms. MacFarlane?

21 MS. MACFARLANE: At the time that the transmission tariff  
22 was set, Transco did not have equity. It was a business  
23 unit of NB Power which at the time was 100 percent plus  
24 debt. Since that time NB Power Transco has been  
25 capitalized but the debt equity structure is different in

1  
2 the company than it is for purposes of the tariff. For  
3 purposes of the tariff there is still a deemed capital  
4 structure.

5 Q.658 - And also I understand that during the hearing itself -  
6 - and I don't have the decisions with me, I didn't bring  
7 that set of materials -- but my understanding was it was  
8 clearly represented during the hearing that this equity  
9 for debt swap would take place with respect to Transco?

10 MS. MACFARLANE: No, I don't agree with that.

11 Q.659 - Okay.

12 MS. MACFARLANE: At the time that the application was made  
13 we were not aware that restructuring was to take place,  
14 and so the hearing was conducted in the absence of that.  
15 During the hearing the Minister made his announcement in  
16 May 2002 and because it was only an announcement I believe  
17 the record would show that the Board chose to treat it as  
18 simply that, an announcement about something that might  
19 happen in the future.

20 Q.660 - Well I will bring the decision in and then we can  
21 discuss it further. Anyhow, we will go on with what we  
22 are here for.

23 I want to talk about Article 4.3 and 4.4 of the Genco  
24 vesting agreement, which is exhibit A-4. And that is at  
25 page 40. And this flows out of a line of questioning the



1  
2 other day relating to the orimulsion litigation, the legal  
3 costs from it and what happens to any of the recovery  
4 either by judgment or settlement. And first of all this  
5 is under a section called Fuel Procurement.

6 CHAIRMAN: Can you give us that citation again, Mr. Hyslop?

7 MR. HYSLOP: Yes. Exhibit A-4, the tab Vesting Agreement  
8 Genco/Disco/Holdco, and page 40. And this deals under the  
9 section Fuel Procurement, that's correct?

10 MS. MACFARLANE: That's correct.

11 Q.661 - Right. And I read Sections 4.3.3 and Sections 4.3.4,  
12 and I was having a little difficulty following them.  
13 Section 4.3.3 says subject to Section 4.3.4 it says Disco  
14 shall reimburse Genco -- and I will get into the portion -  
15 - but essentially it says it will reimburse Genco for  
16 anything that Genco has to pay or the cost and expenses  
17 incurred by Genco as a result of the orimulsion issues in  
18 the law suit, is that -- my understanding correct?

19 MS. MACFARLANE: That's correct.

20 Q.662 - Right. And then it says in 4.3.3 -- and this phrase  
21 shows up twice and it has caused a bit of a problem for  
22 me. It deals with something called the proportion of the  
23 legal expense or the recovery equal to the proportion of  
24 the net energy from the unit generators to Coleson Cove  
25 used to supply in-province supply requirements at the

1  
2 relevant time.

3 MS. MACFARLANE: Yes.

4 Q.663 - Now my understanding was during the Coleson Cove  
5 hearings that the Coleson Cove generator would have a  
6 capacity factor of approximately 80 percent. Am I  
7 approximately correct there?

8 MS. MACFARLANE: I'm sorry, I don't recall.

9 Q.664 - Okay. But now I understand Coleson Cove's capacity  
10 factor for in-house -- or in-province service would be in  
11 the area of 20 to 25 percent? Mr. Kennedy, perhaps that  
12 would be more your bailiwick?

13 MR. KENNEDY: Yes, that seems reasonable.

14 Q.665 - Okay. So my question is does that mean that Disco is  
15 on the hook for 25 percent of the expenses and receives 25  
16 percent of the recovery? Is that how I would interpret  
17 clause 4.3.3?

18 MS. MACFARLANE: That's how you would interpret it, yes.

19 Q.666 - Yes. Now here is the problem. When I go to Section  
20 4.3.4 it says notwithstanding Section 4.3.3 Disco shall be  
21 responsible for and reimburse Genco for all the costs and  
22 expenses and Genco shall pay Disco all damages it  
23 receives. So that would seem to imply for me that Disco  
24 is now on the hook for all the legal expenses incurred but  
25 it would get the benefit of all the recovery, or am I

1  
2 misinterpreting something in 4.3.4?

3 MS. MACFARLANE: I think the reason for 4.3.4 is because if  
4 you recall Disco has the right to and has in fact paid for  
5 all of the capacity off of Coleson Cove. So because it  
6 has paid for all of the capacity, which includes the  
7 capital costs, any recovery of capital costs would accrue  
8 back to Disco.

9 Q.667 - Okay. So does that mean we ignore 4.3.3?

10 MS. MACFARLANE: I would have to read it more carefully but  
11 I am guessing that 4.3.3 is related to any costs that  
12 might be incurred specific to energy, and where it's  
13 specific to energy it would only be for the in-province  
14 supply off of Coleson.

15 Q.668 - So let's say for a lack of -- and certainly these  
16 numbers are clearly hypothetical, they are not based on  
17 any special knowledge I have of the litigation because I  
18 certainly don't have any, but --

19 MR. MORRISON: Mr. Chairman, I would like to object at this  
20 point in time.

21 MR. HYSLOP: You don't even know the question, Mr. Morrison.

22 MR. MORRISON: Pose your question, Mr. Hyslop.

23 Q.669 - Thank you. Now let's assume you get a \$500,000,000  
24 settlement out of the --

25 MR. MORRISON: Then I am going to object, Mr. Chairman. I  
26

1

2 think it is very --

3 MR. HYSLOP: I still haven't asked the question, Mr.

4 Morrison.

5 MR. MORRISON: He is putting a hypothetical that relates to  
6 damages. There is an ongoing litigation on this matter.

7 The members of this panel are subject to a court order in  
8 the United States for depositions. Pursuing this line of  
9 questioning is not relevant to the 2006/2007 revenue  
10 requirement. The potential for prejudice to Disco and its  
11 ratepayers in the legal proceedings is very real. If Mr.  
12 Hyslop and the Board wants to pursue this further I would  
13 request that we move in-camera.

14 CHAIRMAN: Do you want to move in-camera?

15 MR. HYSLOP: Sure.

16 CHAIRMAN: Okay. Can we reserve that until you have  
17 finished all the rest of your cross?

18 MR. HYSLOP: Yes.

19 Q.670 - I would like to move on and look at clause 6.11 of the  
20 same agreement which is found at page 51. And in this  
21 regard also we are dealing with the shortfall. And we get  
22 into a question of something called the first threshold  
23 price?

24 MR. KENNEDY: Yes.

25 Q.671 - Yes. And the first threshold price isn't actually

26

2 found in this contract. But you can find it if you look at  
3 the nuclear power -- power purchase agreement schedule. I  
4 think it is 1.122?

5 MR. KENNEDY: Yes. It's the first threshold price. It's  
6 identified in the Nuclearco PPA.

7 Q.672 - Right. And if the Point Lepreau production falls  
8 below this budgeted operated capacity -- or falls below  
9 its budgeted operating capacity factor, then Genco I  
10 understand supplies the energy to make up the difference?

11 MR. KENNEDY: That's correct.

12 Q.673 - Right. And the price that Genco does this is the  
13 vested energy price under this contract, under the Genco  
14 PPA, plus the amount of the first threshold price less the  
15 vested energy price, correct?

16 MR. KENNEDY: No. That's not correct.

17 Q.674 - Then perhaps you might correct me on my understanding?

18 MR. KENNEDY: Genco supplies the energy that is below the 80  
19 percent capacity factor when it falls below the 4240  
20 gigawatt-hours.

21 Q.675 - Yes.

22 MR. KENNEDY: That's before refurbishment. And 4500  
23 gigawatt-hours after refurbishment. It is paid basically  
24 the first threshold price. But the energy it supplies is  
25 from the vesting energy contract.

1 - 4385 - Cross by Mr. Hyslop -

2 So in reality it's a difference, they are compensated the  
3 difference between the first threshold price in Point  
4 Lepreau minus the price of the vesting energy -- vesting  
5 energy price. And that is the shortfall.

6 Because in reality the actual capacity factor from Point  
7 Lepreau, if it is below 80 percent or the 4240, Genco will  
8 be supplying that energy.

9 Q.676 - Yes.

10 MR. KENNEDY: And they will be basically compensated the  
11 first threshold price, that's all.

12 Q.677 - Well, I guess my point is is that if the first  
13 threshold price is higher than the vesting energy price,  
14 that difference gets added onto the amount that Disco has  
15 to pay?

16 MR. KENNEDY: The difference between the first threshold  
17 price and the Nuclear contract and the Genco PPA is what  
18 gets added onto the contract.

19 But we are basically indifferent. Because we would have  
20 had to have provided that energy from Point Lepreau. We  
21 basically do not pay the first threshold price for that  
22 energy to Point Lepreau.

23 Q.678 - But you pay it to Genco?

24 MR. KENNEDY: That's correct.

25 Q.679 - Right. And if the vesting energy price is higher than

2 the first threshold price, there is a bit of a premium that is  
3 paid there, correct?

4 Or I have got the two backwards. You pay Genco the first  
5 threshold price for whatever amount of power they supply  
6 to make up the deficiency at Point Lepreau?

7 MR. KENNEDY: That's correct.

8 Q.680 - Okay. So if the first threshold price under the  
9 Nuclear PPA is higher than the vesting energy price when  
10 there is a shortfall from Point Lepreau, an extra amount  
11 of money has to be paid to Genco over and above the vested  
12 energy price?

13 MR. KENNEDY: Yes. But we basically save the price that we  
14 would pay Nuclearco.

15 Q.681 - Yes. I appreciate that. And right now, according to  
16 your exhibit A-96, I think it is .2 million for the  
17 budgeted year?

18 MR. KENNEDY: That's correct.

19 Q.682 - Right. Okay. Now my question is -- and where I'm  
20 trying to get here is what happens -- and by the way, Mr.  
21 Peaco, just while I have got you here, I'm sure as part of  
22 your review here you did examine this contract and  
23 determine exactly what the first threshold price was under  
24 the Nuclear power -- purchase power agreement, correct?

25 MR. PEACO: Yes.

2 Q.683 - Yes. But you didn't do any independent investigation  
3 as to how that price came to be established by the  
4 investment bankers, did you?

5 MR. PEACO: The price in the Nuclearco PPA?

6 Q.684 - Yes.

7 MR. PEACO: No.

8 Q.685 - Thank you. In any event, so I understand that Point  
9 Lepreau is going to be refurbished?

10 MR. KENNEDY: Yes. That is correct. Point Lepreau is going  
11 to be refurbished.

12 Q.686 - Right. And after this refurbishment, can we or do we  
13 anticipate that there may be adjustments to this first  
14 threshold price?

15 MR. KENNEDY: Yes. The first threshold price is identified  
16 in the Nuclearco PPA. And the as-built cost estimate now  
17 has been determined. And there will be an adjustment  
18 required based on that figure for the first threshold  
19 price.

20 Q.687 - Do you have at this stage an idea exactly what that  
21 first threshold price might be after refurbishment given  
22 the current budget for the refurbishment project?

23 MR. KENNEDY: The first threshold price as it stands right  
24 now based on \$954,000,000 as the estimate is \$67.60 per  
25 megawatt hour with respect to Point Lepreau. That price



2 will have to be adjusted in light of the most recent as built  
3 cost estimate that is final.

4 Q.688 - I think it's about 1. --

5 MR. KENNEDY: 1.022.

6 Q.689 - Something like that, yes. Okay. I mean I'm not going  
7 to hold you to an exact number. So I guess my point is  
8 that after refurbishment we can reasonably expect that  
9 this first threshold price is going to go up?

10 MR. KENNEDY: Yes. But after refurbishment the performance  
11 is -- the performance of the Point Lepreau generating  
12 station is anticipated to improve significantly with  
13 respect to any deratings or forced outages, and that's  
14 indicative of why we are doing the refurbishment. And  
15 then after refurbishment the threshold price -- the first  
16 threshold will be evaluated at 4,500, but the -- it's  
17 anticipated that as a result of this refurbishment that  
18 the availability and the capacity factor off of Point  
19 Lepreau will be significantly more than it is right now.

20 Q.690 - Well then I would understand that based on what is in  
21 the agreement under 6.11 you are anticipating an increase  
22 in gigawatt hours of 260 gigawatt hours, is that --

23 MR. KENNEDY: That's correct. And it could be even more  
24 than that.

25 Q.691 - It could be more than that. So what you are telling

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me is anything related to the Point Lepreau refurbishment, including the first threshold price and perhaps even the capacity factor, is something that all might get reviewed down the road?

MR. KENNEDY: No. The contract states where the threshold is set after refurbishment. It's 4,500 gigawatt hours.

Q.692 - Sure. Mr. Peaco, in part of your technical audit and review I take it that you didn't do any independent evaluation or assessment of the improved capacity factor, the 4,500 gigawatt hours?

MR. PEACO: That's correct.

Q.693 - Thank you. Now my concern -- and again this is not intending to be in any way critical of Mr. Peaco's work because I think he was quite fair, but when I look at his first technical report at page 11 -- and that's exhibit A-5 -- and at the -- under the heading Unit Availability near the bottom of the page Mr. Peaco noted, the Point Lepreau capacity factor, while not implausible, is somewhat high relative to average -- to an average of recent historical data, that would be correct, Mr. Peaco?

MR. PEACO: That's correct.

Q.694 - And at page 15 of your report it's stated that -- and again with regard -- this is at the second paragraph on the top, it says, if the plant's actual availability turns

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out lower, Disco's total cost of power will increase. Is that correct, Mr. Peaco?

MR. PEACO: You are reading at the bottom of the first full paragraph?

Q.695 - That first full paragraph at the top of the page, yes.

MR. PEACO: Where it's referring to the 1.4 million?

Q.696 - Yes.

MR. PEACO: Yes.

Q.697 - Okay. Now I guess my question is does Disco have concerns at all because if the capacity factor for Point Lepreau was set too high, you would agree that Disco would be at some risk of paying additional amounts for the energy that it would buy from Genco to replace it, would that be correct, Mr. Peaco?

MR. PEACO: Mr. Hyslop, if I could explain the analysis we are doing here first and then maybe we can go into other aspects of your question.

The calculation we are doing here in this Phase I audit was looking at the extent to which the assumption of 83 percent capacity factor and the 05/06 budget year might alter the overall total budget. And the 1.4 million we estimated was basically the difference between assuming an 83 percent capacity factor and an 80 percent capacity factor, as we just went through capacity factors less than

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80 percent Genco basically holds Disco harmless on those costs. So this was an estimate of the magnitude of the difference between an 80 and 83 percent in terms of what kind of variance it could introduce in the budget.

Q.698 - Okay. Well I think my question perhaps was a little more general than that, and what I'm trying to find out is if somehow the capacity factor at Point Lepreau was set high, and you use the word implausible, might not be implausible, but if it was high, then there is a risk to Disco because of the extra money it would have to pay Genco to replace that energy. Is that -- would I be correct there?

MR. KENNEDY: It depends on the vesting energy price at the time.

Q.699 - Yes. I appreciate -- and that can go up as well. I appreciate your point, Mr. Kennedy.

MR. KENNEDY: It also can go down.

Q.700 - Yes. And that would even increase the risk the other way, would it not?

MR. KENNEDY: Depends whether you are into the second tier or the third tier price.

Q.701 - Well I guess my point is it seems to me that looking at this if I was Disco and in view of Mr. Peaco's comments, that this seemed high, he didn't use the word

1  
2 unreasonably high, that you would want to ensure that the  
3 capacity factor that you are going to agree to in the  
4 Nuclear PPA be set very reasonably. Would that not be a  
5 fair observation, Mr. Kennedy?

6 Q.702 - Would it help if I rephrased the question?

7 MR. KENNEDY: Yes.

8 Q.703 - Okay. I guess the question is what is the risk to  
9 Disco if the Point Lepreau capacity factor is over-  
10 estimated?

11 MR. KENNEDY: If the Point Lepreau capacity factor is over-  
12 estimated we only pay for the energy that Point Lepreau  
13 delivers. So we basically will say that tier 1 price or  
14 any mixture of the second tier or the third tier, and  
15 Genco is compensated for anything that's below either 80  
16 percent the difference between the Point Lepreau price and  
17 the vesting energy price. But in reality we do not pay  
18 Nuclearco for any energy that they do not deliver.

19 Q.704 - I appreciate that. But you pay Genco -- you pay Genco  
20 an increased amount up to the amount of the vested energy  
21 when you have a contract with Genco where they could  
22 supply it at a lower price, correct?

23 MR. KENNEDY: Yes.

24 Q.705 - Yes. Now what -- I guess my next --

25 MR. MAROIS: Well possibly because like I mentioned earlier

1 vesting price could be higher but --

2 Q.706 - Sure.

3 MR. MAROIS: -- I think the philosophy here is that if  
4 Nuclearco's generation is below the threshold, really  
5 Genco is there to backstop it at the price we would pay  
6 Nuclearco. So at the end of the day we don't pay more.  
7 We just pay the same amount we would pay Nuclearco we  
8 would pay to Genco. So it's a pretty good deal.

9 Q.707 - Okay. So I guess my question -- the ultimate question  
10 here is, you know, what steps will Disco take to ensure  
11 itself that the capacity factor at Point Lepreau is fair  
12 and reasonable?

13 MR. MAROIS: Well I think that just the way the PPA is  
14 structured Nuclearco has an immense incentive to ensure  
15 that the plant is running as much as it can because it's  
16 being paid on a variable rate. So the less it produces  
17 the less money it generates. The more it produces the  
18 more money it generates. So that's -- ultimately that's  
19 the ultimate incentive to ensure that Nuclearco is  
20 producing as much as it can.

21 Q.708 - But again we are talking capacity factor, and I  
22 appreciate your point, Mr. Marois, that Nuclearco would  
23 have some incentive to keep pushing or to do the best it  
24 can. But what does Disco do to protect its interests?  
25

2 MR. MAROIS: Well capacity factor in the case of Nuclearco  
3 is pretty simple. It's the amount of operating in days  
4 that it operates. So really again if they don't operate  
5 they don't get any revenue. So it's like you say, they  
6 have some incentive, I think they have a huge incentive to  
7 produce.

8 Q.709 - I would like to move on to another topic, and I'm  
9 looking at Article 6.2.5 on page 46. And this talks about  
10 the fuel component to the vesting energy price and it  
11 talks about the PROMOD. And the second sentence reads,  
12 inputs to PROMOD or such other acceptable software shall  
13 include Disco's load forecast for the fiscal year, the  
14 forward prices for fuel used by unit generators including  
15 if applicable various lists of fuels, fixed prices under  
16 the heritage PPA or alternate arrangements, forward  
17 foreign exchange rates, pre-set forced outage rates,  
18 historical hydro generation, guaranteed heat rate curves  
19 and any other relevant parameters. Can you tell me how  
20 many other relevant parameters would be involved? Mr.  
21 Peaco, maybe you would be in the best position to answer  
22 that.

23 MR. PEACO: I don't have a fixed number.

24 Q.710 - Would it be in the hundreds?

25 MR. PEACO: You are referring to the PROMOD data set we

2 discussed yesterday?

3 Q.711 - Yes.

4 MR. PEACO: Yes. The data are --

5 Q.712 - Okay.

6 MR. PEACO: -- but I think this is referring to something

7 slightly different than that. The parameters would be --

8 Q.713 - And when you did your review -- and I don't want to go

9 all through pages 11 and 12 again -- but very quickly I

10 think you indicated to me in those that the load forecast

11 data and models used to prepare the forecast were

12 unavailable when you did your review, Mr. Peaco?

13 MR. PEACO: In the Phase I report?

14 Q.714 - Yes.

15 MR. PEACO: Yes.

16 Q.715 - And the forward pricing for fuels, they were wired in

17 numbers I guess, is that correct?

18 MR. PEACO: I'm sorry. The question again?

19 Q.716 - They were wired -- the forward prices for fuels, those

20 would have been, according to Mr. Kennedy, numbers that

21 would have been wired into the PROMOD?

22 MR. PEACO: Those were numbers that were results from the

23 hedging contracts.

24 Q.717 - Yes.

25 MR. PEACO: So that they would have been pre-determined by



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the hedging contracts and the forward price quotes on the day that they set the vesting price.

Q.718 - Right. And the same would apply with the forward foreign exchange rates?

MR. PEACO: Yes.

Q.719 - Right. And with regard to the pre-set forced outage rates, your report didn't make any specific comment. But yesterday I asked some questions on that. Would there be a reasonableness range around pre-set forced outage rates, Mr. Peaco?

MR. PEACO: Yes.

Q.720 - All right. Can you give me some idea? Would that be as much as say plus or minus five percent?

MR. PEACO: That could be, sure.

Q.721 - Right. And historical hydro generation, we looked at that, but according to your Phase I report you were not able to review the historical data, but you understood it was based on historical data which you found reasonable?

MR. PEACO: Yes. What was based on historical data was the allocation to the months.

Q.722 - Yes.

MR. PEACO: Yes.

Q.723 - Okay. That would mean the annual one you didn't review the -- it wasn't based on historical data?

2 MR. PEACO: Well the annual number is fixed in the contract.

3 Q.724 - Yes. Okay. But you didn't determine whether or not

4 that number was based on historical data?

5 MR. PEACO: That was specified in the contract.

6 Q.725 - Okay.

7 MR. PEACO: So I didn't review that.

8 Q.726 - Thank you.

9 MR. PEACO: Anything that's specified in the contract we did  
10 not sort of go behind that to see how those were derived.

11 Q.727 - Okay. Thank you. Now you also -- guaranteed heat  
12 rates mentioned on page 11 of your report, you were  
13 advised by Genco that these heat rates were based on  
14 historical data, but this data wasn't available to you,  
15 correct?

16 MR. PEACO: In the Phase I?

17 Q.728 - Yes.

18 MR. PEACO: Yes.

19 Q.729 - Thank you. PI-15, which is Mr. Strunk's report, page  
20 4, and I'm just reading one sentence but I will read the  
21 sentence to you. Mr. Strunk and Mr. Meehan comment, "The  
22 evidence we have reviewed, in particular the technical  
23 audits performed by La Capra, do not contain detailed  
24 evidence of Genco's costs that one would expect to see in  
25 a proceeding of this nature." Would you agree with that

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2 comment, Mr. Peaco?

3 MR. MORRISON: Mr. Chairman -- can you give me the reference  
4 to that again, Mr. Hyslop?

5 MR. HYSLOP: Yes. It's on page 4, paragraph 2.

6 MR. MORRISON: Mr. Chairman, this is one of the provisions  
7 of the Strunk report to which Disco objects, and I'm  
8 objecting to the question.

9 MR. HYSLOP: Well my understanding is we had a hearing on  
10 that, Mr. Morrison, and it was ruled that the evidence was  
11 now on the record.

12 CHAIRMAN: Yes, overruled. Go ahead, Mr. Hyslop. Put the  
13 question again.

14 Q.730 - Thank you. The sentence I'm reading to you and I  
15 would ask you to comment on, it said -- Mr. Meehan and Mr.  
16 Strunk in the report said, "The evidence we have reviewed,  
17 in particular the technical audits performed by La Capra  
18 Associates, does not contain detailed evidence of Genco's  
19 costs I would expect to see in a proceeding of this  
20 nature." Do you agree with that comment, Mr. Peaco?

21 MR. PEACO: The scope of my effort was to review the PPAs as  
22 structured.

23 Q.731 - Yes.

24 MR. PEACO: And to look at Genco's and Disco's computation  
25 of the budget resulting from that. The reference to

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Genco's costs I believe go to some of the terms and conditions of those contracts, if I understand the passage here correctly.

Q.732 - Yes.

MR. MAROIS: And we did rebut -- this is part of the rebuttal we made of the report, that it's premised on the fact that the PPA are cost based contracts, which they are not.

Q.733 - Yes. I was asking for Mr. Peaco's professional opinion on that section.

MR. MAROIS: The context is quite important.

Q.734 - Yes. I appreciate that the context is quite important, but I'm also asking whether he would agree with the comments of Mr. Strunk and Mr. Meehan.

MR. PEACO: Again I guess I put -- if this passage is intended to refer to Genco's costs behind the terms and conditions of the PPA, clearly I did not review that and it was not something that was within my scope to review because we were looking simply at what -- given the PPA, what is a reasonable estimate of the budget for that year.

Q.735 - Right. And at page 14 of the same exhibit -- and I do want to get this on the record, Mr. Peaco --

MR. PEACO: I'm sorry. The citation again?

Q.736 - Page 14 of the same report. And I want to get this on

2 the record. So at this point I'm looking at footnote 17.

3 And to read it into the record, our experts or

4 Mr. Meehan and Mr. Strunk state "To be clear this report  
5 is not criticizing the work of La Capra Associates or  
6 their qualifications. The criticism is that the scope of  
7 review commissioned by Disco is limited and is not  
8 consistent with that which would be performed in the  
9 context of a regulatory proceeding by an adversary party."

10 Do you see that, Mr. Peaco?

11 MR. PEACO: Yes.

12 Q.737 - Right. And would you agree with that comment?

13 MR. PEACO: There are several things in here. What  
14 specifically would you like me to comment on? My  
15 qualifications or --

16 Q.738 - Well, I'm sure you will agree with that part of it.

17 They are not at all critical of your qualifications. But  
18 they are criticizing that the scope of your report appears  
19 to be limited for a regulatory proceeding.

20 It is the second sentence I would like to have you comment  
21 whether you would agree or disagree?

22 MR. PEACO: Yes. I guess the context would be clearly our  
23 work was done to review those calculations. And I guess  
24 the question would be what is the purpose of the  
25 regulatory proceeding?

2 The premise of the whole report here is that there is a  
3 cost of service investigation proceeding. And so this  
4 footnote right in that context sort of begs the question  
5 of what proceeding they were talking about.

6 But in the context of a fuel cost proceeding implementing  
7 an existing PPA, clearly there would be scrutiny of the  
8 analysis. Information of the type I provided would be  
9 helpful to that. But adversary parties would clearly look  
10 at that information as well.

11 Q.739 - Thank you.

12 MR. MAROIS: And just to clarify again for the record, the  
13 scope of the work done by Mr. Peaco was reviewed and  
14 approved by the Board. So there are terms of reference.  
15 We did not do this in isolation.

16 Q.740 - Well, I will accept your comment. I won't say  
17 anything more.

18 Page 13 of the same exhibit, Mr. Peaco, and under the  
19 portion starting 5, the first paragraph, third line from  
20 the bottom says "The scope of their review" -- their  
21 review being the review by La Capra -- "was limited to the  
22 assessment of reasonableness, which is not a strict  
23 standard."

24 Would you agree with that comment, Mr. Peaco?

25 MR. PEACO: The aspect meaning reasonableness not being a

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strict standard?

Q.741 - Yes.

MR. PEACO: Strict standard in the sense that just and reasonable is a conventional standard in ratemaking.

Q.742 - Yes.

MR. PEACO: Are you intending it is something different than that?

Q.743 - Well, I just want you to comment right on the sentence "The scope of their review was limited to an assessment of reasonableness, which is not a strict standard."

Do you agree or disagree with that statement?

MR. PEACO: I guess I would agree it's not a strict standard.

Q.744 - Thank you.

MR. MAROIS: It's important though that the concept of reasonableness is used regularly in regulatory proceedings, very regularly.

Q.745 - One of the issues at this hearing that I guess we have agreed to disagree on is the type of return on equity that Disco is entitled to.

And you would agree with me that we are disagreeing anyhow, Ms. MacFarlane?

MS. MACFARLANE: I think we are disagreeing, yes.

Q.746 - Yes. And I think your position is that Disco is

2 entitled to a return on its investment based on some type of  
3 established debt capital structure that doesn't exist in  
4 actuality and a return on investment of, I forget the  
5 rate, 10 percent on the equity portion, correct?

6 MS. MACFARLANE: Conceptually that's correct, yes.

7 Q.747 - Right. And I'm taking that old dye-in-the-wool view  
8 that you are entitled to the cost of your embedded debt.  
9 So it doesn't seem we are on the same page on that at this  
10 stage of the hearing anyhow. You would agree with that?

11 MS. MACFARLANE: I would agree.

12 Q.748 - Great. Now my question is -- let's assume without  
13 prejudgment or any indication or anything. But let's just  
14 assume at the end of this hearing the Board agrees with me  
15 and says Disco is entitled to a return on its investment  
16 based on the interest on its embedded debt.  
17 My question is what impact would that have for Disco in  
18 terms of the pricing under the purchase power agreements  
19 with Nuclear and Genco?

20 MS. MACFARLANE: I don't believe it would have any impact.

21 Because the contracts have terms and conditions which  
22 state the prices to be paid in certain areas and state the  
23 method for determining the prices to be paid in respect of  
24 other issues.



2 So I don't believe a decision such as the one you have  
3 indicated would have any impact on those contracts. And  
4 that's particularly in light of the Board's ruling on the  
5 interpretation of Section 156 which says that those PPAs  
6 are to be included in the revenue requirement.

7 Q.749 - Would you not consider at least a question on behalf  
8 of Genco or Nuclearco where they would come before the  
9 Board to establish and confirm that point in a regulatory  
10 setting? Would you feel that would be necessary?

11 MR. MORRISON: Mr. Chairman, from a legal point of view  
12 neither Genco or Nuclearco are regulated entities.

13 MR. HYSLOP: I will withdraw the question then. Just take a  
14 moment to check through my notes, Mr. Chair.

15 Mr. Chair, subject only to the line of questioning that  
16 would be in-camera, that concludes the questioning of this  
17 panel. I thank the panel for their cooperation and  
18 assistance.

19 CHAIRMAN: Okay, Mr. Hyslop and Mr. Morrison, I have been  
20 sitting up here and had an opportunity to think a little  
21 further about Mr. Morrison's objection and the reason for  
22 going in-camera.

23 So I would like us to explore it a little further right  
24 now before the Board retires. Because I would like to  
25 talk with my fellow Commissioners about the ruling.

2 But Mr. Hyslop -- and Mr. Morrison, you can object to my  
3 phrasing the question of Mr. Hyslop. But what I'm saying  
4 is I think I know where you were going, which was simply  
5 to take a situation where if there were a recovery in a  
6 lawsuit or having to pay out in a lawsuit and how the  
7 provisions of the PPA would affect that.

8 MR. HYSLOP: That is it exactly. And there is a follow-up  
9 area of questioning. I would rather not go too far in  
10 detail.

11 CHAIRMAN: Okay.

12 MR. HYSLOP: But how would the ratepayers benefit? I guess  
13 a general statement.

14 CHAIRMAN: Mr. Morrison, I don't want you to interpret that  
15 the Board doesn't have a great deal of respect for all  
16 that you have said.

17 But I'm sitting here and I'm saying I know there is -- or  
18 at least I'm informed that there is litigation going on in  
19 another jurisdiction. And we don't want to comment on  
20 anything that is going to prejudice Genco's case or the  
21 customers of NB Disco in that proceeding.

22 But I fail to see personally how the hypothetical which  
23 just gives us a greater appreciation or understanding of  
24 the provisions of this agreement, which is public  
25 knowledge, could infringe upon that.

2 Now do you want to think about it?

3 MR. MORRISON: No. I have thought about it, Mr. Chairman.

4 And quite frankly, I have no problem with the notion of  
5 the Board understanding how damages and legal costs flow  
6 between parties pursuant to the agreement.

7 My main concern, and the reason I objected so quickly, is  
8 that if Mr. Hyslop wants to put a hypothetical number to  
9 the Board or to the panel, I would want it to be a truly  
10 hypothetical number and not something that may have been  
11 gleaned from other sources, through the Crown Corporation  
12 Committee or through calculations that he may have done.

13 And the reason for that, Mr. Chairman -- if the purpose is  
14 to understand the mechanics of the PPA, not a problem.

15 But we are very, very sensitive to any discussion with  
16 respect to actual damages relating to the Coleson Cove  
17 fuel procurement arrangements because of the ongoing  
18 litigation.

19 So if Mr. Hyslop can undertake, if you will, to put --

20 CHAIRMAN: How about \$100.

21 MR. MORRISON: -- to pick a purely hypothetical figure, I  
22 have no problem with the line of questioning.

23 CHAIRMAN: Use \$100, Mr. Hyslop.

24 MR. HYSLOP: I hope we do better than that. But in any

2 event --

3 CHAIRMAN: Now keep it hypothetical.

4 MR. HYSLOP: -- I understand the point.

5 CHAIRMAN: Okay.

6 Q.750 - Okay. I think where I was with the line of  
7 questioning was along the lines, looking at articles 4. --  
8 by the way, another little point on that. I noted at  
9 4.3.2 of that same -- same section of the Genco PPA, it  
10 indicates that actually it's Holdco that's fighting this  
11 litigation and Genco has the obligation to reimburse  
12 Holdco for the legal fees, is that correct?

13 MS. MACFARLANE: That's correct.

14 Q.751 - Right. But NB Power Holdco agrees to pay Genco any of  
15 the penalties or damages that it's able to win under this  
16 little problem we have got in Venezuela, correct?

17 MS. MACFARLANE: That's correct.

18 Q.752 - Okay. And so I guess with regard to this, then we  
19 have got Holdco agreeing with Genco and Genco agreeing  
20 with Disco relating to this litigation?

21 MS. MACFARLANE: That's correct.

22 Q.753 - Right. Now my question is if I was -- were lucky  
23 enough to get a judgment for \$100 here at the end of the  
24 day and my question is under 4.3.3 and in particular  
25 dealing with this concept of the proportion which is equal

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to the proportion of the net energy from the unit generators at Coleson Cove used to supply in-province supply requirements at the relevant time, and if that was 25 percent, would that mean \$25 would get paid by Genco down to Disco?

MS. MACFARLANE: The claims are complex and they include a number of factors. So if in your hypothetical situation the award were against energy related costs, your calculation is correct.

Q.754 - Okay. And if it's a capital related cost, then it would be 4.3.4 that would apply?

MS. MACFARLANE: That's correct.

Q.755 - Okay. So we get 25 percent of the generation. Now why wouldn't it be 80 percent when it was intended originally that -- it's from my recollection that that was the intended capacity factor after refurbishment assuming the Orimulsion fuel.

MS. MACFARLANE: I have not reviewed that material for some time, so I can't answer the question. I can tell you that the Section 4.3.3 would be applied based on the amount of net energy used to supply in-province supply requirements at the relevant time. So a calculation would be done and it would take into consideration the --

Q.756 - Would that be on the specific day you receive the

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cheque or would it be based on a specific year or current month or --

MS. MACFARLANE: As I said, Mr. Hyslop, the claims are complex. One would have to understand how the award is made in order to determine how to apply the relevant section.

Q.757 - Well, you know, I have done a lot of litigation up in Carleton County, not for numbers like this, but a lot of times you get down in this litigation and what happens is they will say, look, we will give you a global settlement of \$100. They don't break it down into its different components.

MR. MORRISON: Mr. Chairman --

Q.758 - How would you handle it if it was a global settlement and you couldn't identify from the award whether it was generation or capital?

MR. MORRISON: Mr. Chairman, I'm going to object to that question. No witness on this panel is capable of answering a question that deals with awards of damages and what heads of damages those awards are given under. The hypothetical whether or not there is a global settlement, I have no idea what the solicitors involved in the litigation would do with respect to an offer with respect to a global settlement.

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CHAIRMAN: Mr. Hyslop, go on to another line of questioning.

MR. HYSLOP: I think the point is made, Mr. Chair. I will leave that one.

Q.759 - Now you have got your \$25 and I guess my question is if -- what happens to it at the Disco level. And a couple of options came to mind. One is I guess the government could demand a -- not government, EFC could ask for a dividend to be declared or paid under Section 37 and gobble it right up.

Would that be the intention or -- it would seem to me more appropriate that since the ratepayers are paying the cost of the extra fuel because of this, that somehow that get credited back into the vested energy price. Is any thought given what happens to Disco's money? There is nothing in the contract about it, is there?

MS. MACFARLANE: There is in respect of the capital contribution, and that amount would be credited against the capital cost of Coleson, the amortization would be reduced, therefore the charge from Coleson to Disco and Disco to Genco would be reduced and the vesting energy or the capacity payment back from Genco to Disco would be reduced accordingly.

Q.760 - What about the energy side?

MS. MACFARLANE: I haven't spent time on that to know, Mr.

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2 Hyslop.

3 Q.761 - Well I will allow you time to prepare an answer to

4 that. I read it. I had a hard time figuring out exactly  
5 what would happen to the money and whether the rate payers  
6 would see the benefit of it. But you can help me if you  
7 can find something in that regard, Ms. MacFarlane, it  
8 would be appreciated.

9 MS. MACFARLANE: Thank you.\*

10 MR. HYSLOP: Mr. Chair, I have got one more possible line of  
11 questioning and I would like to take a couple of minutes  
12 to discuss it with Mr. O'Rourke whether I want to go down  
13 that line or not. I may not want to. And I know it's  
14 about 20 after ten, would it be an appropriate time to  
15 have our adjournment?

16 CHAIRMAN: I thought you had said you had finished except  
17 for the one --

18 MR. HYSLOP: Well this is also related -- it's an orimulsion  
19 line of questioning, Mr. Chair. So I want to discuss it  
20 with Mr. O'Rourke whether I want to go down the road or  
21 not.

22 CHAIRMAN: Okay. All right. We will do that. We will take  
23 our break now.

24 MR. HYSLOP: Thank you.

25 (Recess)

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2 CHAIRMAN: Well did Mr. O'Rourke show good common sense?

3 MR. HYSLOP: Yes, he did, Mr. Chair. He synthesized two  
4 hours of cross examination down to one last question.

5 CHAIRMAN: It will probably expand into one hour, but let's  
6 go.

7 MR. HYSLOP: No, it shouldn't be more than one question.

8 And that question is, panel, and perhaps probably directed  
9 to Mr. Kennedy, has the vested energy price been adjusted  
10 for the change in fuel type at Coleson Cove, or are you  
11 using heavy oil to determine the vested energy price there  
12 now?

13 MR. KENNEDY: Yes, we are using heavy oil as the -- to set  
14 the fuel component pricing for Coleson Cove.

15 MR. HYSLOP: Thank you very much. That is it, Mr. Chair.

16 CHAIRMAN: Thank you, Mr. Hyslop.

17 MR. HYSLOP: I do thank the panel for your co-operation.

18 CHAIRMAN: Mr. MacNutt, would you like to move down front  
19 with your support.

20 CROSS EXAMINATION BY MR. MACNUTT:

21 Q.762 - Good morning, Mr. Chairman and Commissioners and  
22 witness panel. The first question is with respect to  
23 exhibit A-4 which is the power purchase agreement volume  
24 generally. And it has to do with the Stone Smurfit plant  
25 generator, Nigadoo Dam generator as well as the Hargrove

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Hydro generator near Bristol.

In reviewing the agreements in exhibit A-4 it was noted -- I noted that none of them addressed the purchase of electricity by Disco from the Stone Smurfit mill in Bathurst or the Hargrove Hydro generator on the tributary of the Upper Saint John. First of all what electricity generating facilities are owned or controlled by Stone Smurfit at Bathurst?

MR. KENNEDY: Could you please direct me to where you are looking at that -- what page or what document?

Q.763 - That's the very thing. I could not find any reference to them in exhibit A-4 which are the power purchase agreements.

And my question is first of all what are the generating facilities owned or controlled by Stone Smurfit at Bathurst and then I'm going to go on and ask you in what manner -- in what way is the relationship between Disco and those generators established and where is it found?

MR. KENNEDY: Yes. The relationship between the -- in particular the Smurfit Stone and others with -- Disco supplies power to those facilities. They are integrated into the process. They are self-generators that are used in the manufacturing at these facilities, and normally we

1  
2 basically supply interruptible energy to these self-generators  
3 when they do not generate or they are below their output  
4 capacity.

5 So the arrangement is through the power purchase supply  
6 agreements between NB Power distribution and the  
7 particular entity. That's where the arrangement is. It's  
8 in those power supply agreements that we deal with the  
9 self-generators.

10 From time to time they have surplus energy that comes back  
11 onto the system and that -- those contracts provide a  
12 means and describe how we purchase that, this very small  
13 amount of energy, but from time to time that comes back  
14 onto the system.

15 Q.764 - First of all with -- I think you called it Smurfit  
16 Stone or Stone Smurfit -- what generation facilities do  
17 they have and what are their capacities?

18 MR. KENNEDY: That particular facility has a hydro dam  
19 that's associated with it. It's approximately 15  
20 megawatts. And it also has a back pressure turbine that  
21 uses recovery steam from the boiler and it's a back  
22 pressure turbine arrangement. The normal use of those  
23 generators is to supply load -- supply the load in the  
24 plant. That's the first duty of those generators to  
25 supply the in situ load.

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2 Q.765 - Thank you. And I also -- my understanding is that  
3 there is a small hydro generator at Hargrove, or owned by  
4 Mr. Hargrove, on a tributary of the Upper Saint John?

5 MR. KENNEDY: Yes, that's correct.

6 Q.766 - What is that facility, who is it owned by and --

7 MR. KENNEDY: It's owned by B.J. Hargrove.

8 Q.767 - And what is its capacity?

9 MR. KENNEDY: It's a small -- it's 500 kilowatts.

10 Q.768 - Okay. Now you mentioned that those facilities are  
11 dealt with in the vesting agreement I assume in exhibit A-  
12 4. Can you tell us where they are dealt with in A-4?

13 MR. KENNEDY: No, they are not dealt with in the vesting  
14 agreement.

15 Q.769 - Okay. Would you tell us where they are by reference  
16 to existing documents and evidence?

17 MR. KENNEDY: They are referenced in the power supply  
18 agreements that Disco has with these entities.

19 Q.770 - Okay. And how does that come through to you, that is,  
20 Disco? The energy supplied by those facilities are dealt  
21 with in a contract between Genco and those facilities.  
22 Where does the energy so supplied show up in the vesting  
23 agreement between Disco and Genco?

24 MR. KENNEDY: Again, it's not in the vesting agreement but  
25 basically the energy that we supply as a standard service

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supplier serves these facilities with products, either firm supply -- in particular there is a firm portion that we supply through our standard service supply, and on top of that the customer generates a certain amount of generation and the firm supply coupled with the self-generation that they have there serves their load, and that is the supply arrangement.

And generally that's the way that it occurs. But there are some times when the load is down that there is some hours that there is a surplus energy that comes back onto the system, because their load -- their generation is such that our supply plus their generation is in excess of their load and it comes back onto the system. And that's dealt with in the power supply agreements with those facilities.

Q.771 - Thank you. I'm now going on to a different matter and again --

CHAIRMAN: Excuse me, Mr. MacNutt, can I interrupt. Stone Smurfit is the mill in Bathurst, right?

MR. KENNEDY: Yes, that's correct.

CHAIRMAN: And that's closed.

MR. KENNEDY: It is closed right now, yes. It has -- it's down and basically they are supplying us energy off of that -- off of the hydro dam at this particular time

2 because they basically still have a parasitic load there but  
3 the load is small enough that we have this energy coming  
4 back onto the system.

5 CHAIRMAN: Okay. And what facility is served on the Tobique  
6 Dam?

7 MR. KENNEDY: The Tobique or are you talking Hargrove?

8 CHAIRMAN: Hargrove. Sorry.

9 MR. KENNEDY: Hargrove is a contract that is basically  
10 exists between Disco where we purchase directly from  
11 Hargrove. It's a dedicated supply off a small run river.

12 CHAIRMAN: There is no facility there that is using that  
13 power?

14 MR. KENNEDY: No. That's right.

15 CHAIRMAN: No. All right. Thank you, sir. Mr. MacNutt, go  
16 ahead.

17 DR. SOLLOWS: Well if I may then, just if we are going to  
18 clarify this, no where in evidence do we find the estimate  
19 of energy production from these facilities during the test  
20 year, is that what we are to understand?

21 MR. KENNEDY: No. That is -- this energy -- estimate of  
22 this energy is in other power purchase agreements, other  
23 power purchase line on A --

24 DR. SOLLOWS: So you are referring to A-96, line 18 --

25 MR. KENNEDY: Yes. That's correct. A-96, line 18. And

1  
2 that shows up in the table 1(a).

3 DR. SOLLOWS: I guess -- and that is projected to be quite a  
4 bit larger between 05/06 and 06/07. Are we expecting  
5 these facilities to provide a lot more energy to Disco in  
6 the test year than they did this current year?

7 MR. KENNEDY: No. That's predominantly due to the renewable  
8 energy, wind and renewable resources that we are  
9 forecasting in 06/07.

10 DR. SOLLOWS: That is surprising to me in that my  
11 understanding from all of the preliminary matters that  
12 went on last summer, I was given the impression that we  
13 didn't have to worry about the wind contracts for the test  
14 year because it would not be available in the test year.  
15 And now it is in the test year?

16 MR. KENNEDY: It is budgeted in the test year 06/07.

17 DR. SOLLOWS: And it will be available?

18 MR. KENNEDY: Some of the contracts are currently under  
19 review with respect to the capability to be in place in  
20 time for those --

21 DR. SOLLOWS: Has construction started on any of these?

22 MR. KENNEDY: Construction has started on some, yes, on one  
23 particular project?

24 DR. SOLLOWS: Where?

25 MR. KENNEDY: On Grand Manan.

2 DR. SOLLOWS: Okay. And you have an in-service date that is  
3 consistent with this kind of inclusion, this amount of  
4 money in the test year?

5 MR. KENNEDY: Yes. We have a contract in place that is  
6 predicting that this facility would be online in the fall  
7 of '06.

8 DR. SOLLOWS: And is that in evidence?

9 MR. KENNEDY: I believe that the identification of the  
10 project has been in evidence in some IRs with respect to  
11 the capacity of that wind farm, yes.

12 DR. SOLLOWS: And is the contract in evidence?

13 MR. KENNEDY: Yes, it is.

14 DR. SOLLOWS: Okay. Where?

15 MR. MAROIS: I think it would have been filed with the PPA  
16 binder.

17 MR. MORRISON: I believe, Mr. Chairman, that contract was  
18 the subject of some confidentiality issues back earlier  
19 this year when Eastern Wind was here and made some  
20 representation to the Board.

21 Unfortunately I wasn't here at the date of that hearing.  
22 But that is my understanding.

23 DR. SOLLOWS: That is where -- I think it was at that time  
24 that I was given the understanding that it really didn't  
25 matter because there was not an issue for the test year



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because it was not -- there were no expenses in the test year.

And so now we are finding that there are.

MR. MORRISON: Was that prior to the test year changing?

DR. SOLLOWS: Maybe there was a test year change. I don't know.

MR. MORRISON: Because you will recall that the test year changed from 05/06 to 06/07.

DR. SOLLOWS: Yes. I thought it was in -- anyway I thought it was in the new test year.

MR. MORRISON: So if the Eastern Wind Power PPA is in evidence, I suspect it is probably confidential. But I wasn't here for that particular hearing, so --

MR. MACNUTT: Yes. It is our understanding, Mr. Chairman, that the Eastern Wind Power PPA has been filed with the Board in confidence.

DR. SOLLOWS: Okay. Thank you.

MR. MACNUTT: And that if any questions arose with respect to it we were to give notice to Eastern Wind Power and that would be addressed.

DR. SOLLOWS: We will look at that later. But thank you.

CHAIRMAN: Again we apologize, Mr. MacNutt. Go ahead, sir.

MR. MACNUTT: Thank you, Mr. Chairman.

Q.772 - Still with exhibit A-4, the vesting agreement, I would ask you to go to page 32, Section 3.1. And this has to do

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with net energy. That is page 32, Section 3.1. And I want you to go to subsection 3.1.1 at line 7. And I will read it.

It is stated that "Disco hereby appoints Genco and Genco hereby agrees to act as Disco's service provider for the purposes of determining the day-ahead schedules of the in-province supply requirements and providing that information to the SO until such time as Disco notifies Genco that such services are no longer required by Disco, subject to Disco providing to Genco from time to time all information necessary for Genco to perform those services."

Does Disco give its day-ahead load forecast to Genco as a part of this arrangement?

MR. KENNEDY: Genco gets its day-ahead -- performs day-ahead load forecasts on behalf of Disco. It gets its information from the Energy Control Centre, the NBSO with respect to the forecast and formulates the dispatch of the units to serve the load that is predicted that day with respect to the forecast.

Q.773 - So notwithstanding the section, Disco simply accepts what Genco does in that particular area, that is the day-ahead load forecast?

MR. KENNEDY: Yes. Genco has been designated by Disco to

1 perform the scheduling, do the day-ahead scheduling.

2 Q.774 - Has Disco ever examined the accuracy of that  
3 scheduling?  
4

5 MR. KENNEDY: Yes, we have, from a point of view of when we  
6 have analysis done with respect to the billings that come  
7 in with respect to the bills that come in from the NBSO  
8 and look at with respect to the accuracy of the forecast  
9 load versus what the actual turned out to be. And we  
10 monitor that on a monthly basis.

11 Q.775 - Thank you. Now I want to -- still with exhibit A-4, I  
12 want you to go to pages 32 and 33, Section 3.1 which deals  
13 with net energy. And in particular I want you to go to  
14 subparagraph 3.1.2.

15 Now in subparagraph 3.1.2 it is stated that Genco shall  
16 sell and deliver on a priority basis at the applicable  
17 points of delivery a portion of the net energy up to a  
18 maximum amount which is defined in that subparagraph to be  
19 the "energy entitlement". The energy entitlement is  
20 stated to be "equal to the product of (1) the weighted  
21 average nominated capacity for each fiscal year, (2)  
22 0.565, and (3) 8,760 hours."

23 Now I would like you to explain first of all what does the  
24 figure 0.565 represent?

25 MR. KENNEDY: Yes. If I may, I would like to refer to an IR

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with respect to this subject. It is Disco PUB IR-83, July the 14th, 2005.

MR. MAROIS: A-56.

MR. KENNEDY: A-56, exhibit A-56.

Q.776 - Thank you. Now just still looking at this situation, I would also like to look at the term "excess entitlement".

What does Disco pay Genco for energy that falls into the category of "excess entitlement"?

MR. KENNEDY: Genco excess entitlement is the excess entitlement if required if it exceeds the energy entitlement. The energy entitlement under this agreement is 12,000 gigawatt-hours that basically is available to Disco to serve in-province load and interruptible load. If the requirement is such that to serve the load above the in-province load, this 12,000 when combined with the output of Point Lepreau, the output of Point Lepreau and of the prescribed other energy contracts that Disco has, namely some renewable or in the model, this energy would be excess energy in excess of the 12,000 gigawatt-hours. And if that's required to serve in-province load, if our load is such that when you combine requirements, the in-province load, and if it exceeds the 12,000, then we

2 basically pay market prices for it.

3 But the 12,000 from Genco as well -- along with the energy  
4 that's supplied off of Point Lepreau, provides sufficient  
5 energy to serve the in-province load plus the  
6 interruptible load, in-province firm load.

7 And that's predicted in the development that is shown with  
8 respect to in the IR-83, July the 14th 2005.

9 Q.777 - Thank you. Now just coming back to 0.565, that  
10 number, I asked you what it represented. And you referred  
11 me to exhibit Disco PUB IR-83. I believe you identify in  
12 the response in that IR that the 0.565 is a ratio.  
13 Would you just for the record, while we are discussing it  
14 here now, describe how that ratio is arrived at. It is a  
15 ratio of what to what?

16 MR. KENNEDY: It basically simulates a capacity factor that  
17 was identified by the Market Design Committee with respect  
18 to the vesting contract price where you have 16,200  
19 gigawatt-hours less the energy supplied from Point  
20 Lepreau.

21 Excluding the amount available from Point Lepreau at an 80  
22 percent capacity factor, which is 4200 gigawatt-hours,  
23 leaves one with 12,000 gigawatt-hours.

24 And when you take the nominated capacity, the nominated  
25 capacity, which is 2425 megawatts, multiply that

2 number by 8760, then you come up with a numerator. So it's  
3 12,000 gigawatt-hours divided by 2425.1 megawatts times  
4 8760 hours.

5 That gives you a fraction of .565 to determine the amount  
6 of energy that is classified as energy entitlement that is  
7 as per the contract, the vesting Genco PPA contract.

8 So we are entitled to 12,000 gigawatt-hours based on the  
9 nominated capacity of 2425.1 megawatts and applying the  
10 .65. The .65 is developed by backing into a vesting price  
11 or the actual historical number that was provided by the  
12 Market Design Committee, 16,200 gigawatt-hours.

13 Q.778 - Now I'm going to go on with that in a second. Just as  
14 a -- you identified a formula. And you used the figure of  
15 8760 hours. What does that represent?

16 MR. KENNEDY: That represents the hours in a year.

17 Q.779 - Thank you. Now you have identified the source of the  
18 .565 and what it represents. Now what happens in the  
19 circumstances -- can it be larger in a given year, greater  
20 than .565?

21 MR. KENNEDY: Sorry. That is as per the contract. That is  
22 how the energy entitlement is determined.

23 Q.780 - That is a contract number, .565. And it is locked  
24 into these agreements. Now could the plants in fact have

1  
2 an availability greater than 565?

3 MR. KENNEDY: Yes. From an individual plant point of view  
4 with availability. But this is from a -- this is  
5 basically a nominated capacity based on a pool of assets,  
6 of base load assets that total their nominated capacity to  
7 2425.1 megawatts as a heritage asset as a pool.

8 Q.781 - But in a given year that pool could actually produce -  
9 - have a higher capacity rate than .565?

10 MR. KENNEDY: Yes. Those assets can produce much more than  
11 12,000 gigawatt-hours. This basically is a mechanism to  
12 determine the amount of gigawatt-hours that Disco is  
13 entitled to under the Genco PPA that it has at the vesting  
14 energy price. Anything in addition to those 12,000  
15 gigawatt-hours is priced differently.

16 Q.782 - In other words, it is priced to market?

17 MR. KENNEDY: That's correct.

18 Q.783 - Okay. And now is it true that the difference between  
19 say a capacity factor of .650, for discussion purposes,  
20 and the .565 would not be available to Disco customers  
21 even though it is likely to be the lowest cost source of  
22 electricity for in-province loads -- needs, excuse me?

23 MR. KENNEDY: All of that energy is recallable and can be  
24 used by the Disco customers to serve in-province load. We  
25 have first call on all the energy from those heritage

1 assets.

2 Q.784 - But that would be at market price, not at the contract  
3 price?  
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5 MR. KENNEDY: That's correct, if it exceeds the 12,000  
6 gigawatt-hours.

7 Q.785 - Now still with exhibit A-4, the vesting agreement, I  
8 would like to go to Section 6.2.6. And it is at page 46.

9 And this may also be addressed in PUB IR-84. But I don't  
10 think there is any need to turn it up.

11 Now Section 6.2.6 provides that the contribution to fixed  
12 costs will be \$7 for the fiscal year ending March 31,  
13 2005. The response to PUB IR-84 stated that \$7 figure is  
14 \$7 per megawatt-hour.

15 Section 6.2.6 goes on to say that for each fiscal year  
16 after March 31, 2005, and I quote, "The contribution to  
17 fixed costs will be equal to the product of (1) the  
18 contribution to fixed costs for the immediately preceding  
19 fiscal year and (2) the product of (a), the CPI adjustment  
20 for the immediately preceding calendar year and (b)1, for  
21 each calendar year up to and including the calendar year  
22 ending December 31, 2008, and one-third for each calendar  
23 year thereafter."

24 Is that a correct statement from 6.2.6?

25 MR. KENNEDY: That's correct.



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2 Q.786 - Thank you. Why is the full CPI applicable in the  
3 first three years and only one-third of the full CPI is  
4 applicable in the years following?

5 MR. KENNEDY: I'm not sure. Basically the schedule 1.1.3,  
6 CPI adjustment is how the CPI factor is determined, CPI  
7 adjustment, the calculations to determine the CPI. And  
8 it's prescribed in the Genco PPA.

9 Q.787 - Are you able to tell us why the full CPI is applicable  
10 in the first three years and only one-third of full CPI is  
11 applicable in the subsequent years?

12 MS. MACFARLANE: I don't know other than it was set by the  
13 designers of the PPA. But I can speculate that these are  
14 contribution to fixed costs. In fact they are OM&A.  
15 And as the costs increase to a certain level, I'm  
16 speculating that multiplying by one-third of CPI provided  
17 the appropriate coverage for the costs based on the  
18 restructuring model that was put together by the bankers.

19 Q.788 - Is applying the full CIP reasonable?

20 MS. MACFARLANE: These are OM&A costs. They are costs that  
21 vary with generation, chemicals and various supplies. And  
22 they are costs that would escalate typically with economic  
23 adjustment.

24 So applying a full CPI in the first three or four years is  
25 no doubt tracking the cost. It's thereafter that

2 there must be some consideration of efficiencies that were  
3 taken into consideration by the designers.

4 Q.789 - Thank you. Now why is there a contribution to fixed  
5 costs when there is a separate capacity charge?

6 MS. MACFARLANE: These are -- fixed is a relative term. The  
7 capacity charge is getting at one might, from an  
8 accounting perspective, typically call fixed charges  
9 related to capital, the amortization and the cost of  
10 capital.

11 This particular contribution is getting at the operating  
12 costs that tend to be fixed in nature but again to some  
13 degree vary with production. So this is a contribution  
14 towards the OM&A cost.

15 I should just correct that to say that some portion, some  
16 portion, some base portion of the OM&A is included in the  
17 capacity charge. But this would tend to be that portion  
18 of OM&A that varies with production.

19 Q.790 - Thank you. Now still with the exhibit A-4, the  
20 vesting agreement. And we are going to deal with article  
21 6, that is the price, beginning on page 45.

22 And subsection 6.2.3 on page 46 provides that the vesting  
23 energy price will comprise two components, (1) the fuel  
24 component and (2) the contribution to fixed costs each  
25 fiscal year.

2 Subsection 6.2.4 on page 46 establishes that the fuel  
3 component and vesting energy price for fiscal year shall  
4 be established each year by the Operating Committee on the  
5 first business day in October of each preceding fiscal  
6 year. The Operating Committee is to establish that price  
7 pursuant to Section 6.2 and schedule 6.2.

8 Section 6.2.5 on page 46 states that the fuel component  
9 shall be established each year based on forecasted  
10 operating costs using PROMOD. It goes on to detail what  
11 shall be included in PROMOD inputs.

12 Finally it says that the fuel component each fiscal year  
13 shall be established by the Operating Committee in  
14 accordance with schedule 6.2.

15 Now just for ease of reference because we are going there,  
16 schedule 6.2 is found 10 pages in from the back of the end  
17 of the vesting agreement which is the last document in the  
18 book.

19 And it is entitled "Calculation of Fuel Component of  
20 Vesting Energy Price." Is that correct?

21 MR. KENNEDY: Yes. That's correct.

22 Q.791 - Now there are two parts to the schedule. The first  
23 governs October 1, 2004 to March 31, 2005. And the second  
24 after March 31, 2005, is that correct?

25 MR. KENNEDY: That's correct.

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2 Q.792 - Now at the bottom of the second and last page of  
3 schedule 6.2, the following paragraph appears. And I will  
4 quote for ease of reference.

5 "The Operating Committee shall manage, develop and  
6 maintain the process for establishing the fuel component  
7 of the vesting energy price in accordance with the  
8 modeling guideline set out above. And such modeling  
9 guidelines may be amended from time to time."

10 Is that correct?

11 MR. KENNEDY: That's correct.

12 Q.793 - Have the guidelines been amended?

13 MR. KENNEDY: No.

14 Q.794 - Now with respect to the obligation to "manage, develop  
15 and maintain the process", please describe the process,  
16 what participation Disco has had in the process and events  
17 which have occurred since October 1, 2004 with respect to  
18 same?

19 MR. KENNEDY: Genco -- or Disco starts with the -- it all  
20 starts with the load forecast. We provide the load  
21 forecast with respect to our requirements for in-province  
22 load and our requirements to supply interruptible and  
23 surplus energy. That is provided by Disco to Genco.  
24 Genco in turn take that information and enter it into --  
25 there is two components of the load forecast.

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2 There is energy requirements on a month-by-month basis --

3 energy requirements on a month-by-month basis and also a  
4 predicted demand or the peak capacity required to serve  
5 the in-province load.

6 These elements of that piece is factored in and put into  
7 the PROMOD run which is a production modeling tool that  
8 resides in Genco. It has existed within NB Power for a  
9 number of years. And the components have been developed.

10 And historically it has been operated as a production  
11 modeling tool used by NB Power. And now it continues to  
12 be used as setting the fuel component for the vesting  
13 energy price.

14 We basically at the time assist in the development by  
15 reviewing. And Genco goes ahead with respect to  
16 determining what the forward fuel prices are as well as it  
17 develops and puts in with respect to the hedges that are  
18 in place at the time. And it goes and basically does a  
19 dispatch based on this schedule 6.2 identifying the units  
20 that are available on an economical basis to serve the in-  
21 province load. And it also goes and solves with respect  
22 to export credits or opportunity with respect to the  
23 export benefits.

24 At the same time this is run. And it's then reviewed by  
25 the Operating Committee with respect to the outputs.

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2 And in this particular case, in preparation of this hearing,  
3 we have had La Capra Associates do a review of the PROMOD  
4 run to develop the vesting energy price for the years -- a  
5 number of years from 04/05, 05/06 to 06/07. And generally  
6 it's approved by a consensus in the Operating Committee  
7 from a review of reasonableness to determine again what  
8 the average fuel component price would be to serve in-  
9 province load.

10 And basically that fuel component is used on an average  
11 generation to serve the in-province load on an hour-by-  
12 hour basis to determine the fuel component by identifying  
13 the volumes of generation required to serve the in-  
14 province load.

15 Q.795 - Now still with Schedule 6.2, and I'm looking at part  
16 2, Section 2, is there an interest component in the  
17 purchase price of electricity purchased under the heritage  
18 PPAs?

19 MS. MACFARLANE: Is there an interest component in the fuel  
20 part, is that your question?

21 Q.796 - Well is there an interest component in the purchase  
22 price of electricity purchased under the heritage PPAs?

23 MS. MACFARLANE: The total purchase power amount, the Genco  
24 total does include a capacity payment and the interest  
25 included would be part of the capacity charge. There

2 is -- if part of your question related to whether or not there  
3 were interest or inventory carrying costs on the fuel that  
4 Genco purchases for this, or particularly on the fuel that  
5 Genco purchases on Disco's behalf for Coleson Cove, the  
6 answer is no. Genco absorbs all those inventory carrying  
7 costs.

8 Q.797 - Thank you. Now I would like to take you to exhibit A-  
9 55 and I believe we have been there before. This is A-55,  
10 Appendix 6, Minutes of the Vesting Operating Committee,  
11 the meeting for -- meeting number 10 on September 22,  
12 2005. Now --

13 MR. MAROIS: Just a second.

14 Q.798 - I will just run through that again if you like.

15 Exhibit A-55, Appendix 6, and what it is is a bundle of  
16 documents which are vesting operating committee minutes of  
17 meeting. And I would like you to go to meeting number 10  
18 in particular and the date of the meeting was September  
19 22, 2005.

20 Mr. Gorman went over the same set of minutes with you but  
21 he focused on paragraph 4 on page 2. I'm looking at  
22 paragraph 2 on page 1 of that set of minutes.

23 And in paragraph 2 I note that the committee approved the  
24 top of in-province firm load as the point in the dispatch  
25 order to calculate incremental or voided cost for

2 the purposes of calculating the hydro adjustment and  
3 clarifying Article 6.12 of the agreement, is that correct?

4 MR. KENNEDY: That's correct.

5 Q.799 - Now what was the previous method for determining the  
6 incremental or voided cost?

7 MR. KENNEDY: The previous method was to use the top of --  
8 top dispatch with the last unit that was dispatched from  
9 the Genco heritage assets, including exports, all of the  
10 units.

11 Q.800 - Now would you give us the details of the new method  
12 for determining the incremental or voided cost?

13 MR. KENNEDY: Basically you use the same method that we use  
14 for determining the fuel component or the vesting energy  
15 price, except we reflect that we are taking a different  
16 point in the dispatch just above in-province firm load to  
17 settle the hydro adjustment with respect to the long-term  
18 average on a month-by-month basis.

19 Q.801 - Now why was there a change in the method?

20 MR. KENNEDY: It was felt that this better reflected the  
21 methodology of the intent with respect to the long-term  
22 hydro where we basically looked at 2654 being the long-  
23 term average, divided by 12 or appropriately prorated on a  
24 month by moth basis.

25 It better reflected what would happen if there is an



2 increase in hydro flow which would basically increase hydro  
3 would result in a -- if there was -- when the modelling  
4 was done if there was an increase in the hydro flow,  
5 basically it would result in a lower vesting energy price  
6 as the fuel component would be less.

7 If there was low hydro there would be an increase in the  
8 vesting energy price and that was -- would reflect just at  
9 the proper signal would be developed at the in-province  
10 firm load as the -- where the marginal costs would be  
11 settled as a difference one way or the other whether the  
12 hydro was above normal or below normal, because it can go  
13 in either direction. It was just used as a point of  
14 settling the hydro.

15 Q.802 - Thank you. Now from the minutes I note that the new  
16 method was made retroactive to April 1, 2005, and resulted  
17 in an adjustment in the form of a refund from Disco to  
18 Genco of 7.8 million for April to July 2005, is that  
19 correct?

20 MR. KENNEDY: That is correct.

21 Q.803 - Now what impact will the adjustment have on Disco's  
22 fiscal year ending March 31, 2006?

23 MR. KENNEDY: We haven't quantified that at this particular  
24 time.

25 Q.804 - Can you tell us what it is as of the end of January of

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2 '06?

3 MR. MAROIS: I think what happened is the adjustment that  
4 was made as outlined in the minutes, once that adjustment  
5 was made we moved ahead with one methodology. So we  
6 didn't keep the two methodologies operating side by side  
7 to determine what would be the impact. So the impact is  
8 what is shown there and then we just changed  
9 methodologies.

10 MR. MORRISON: I believe it might be helpful, Mr. Chairman -  
11 - I think there is some information on that based on the  
12 Q3 forecast which appears in Exhibit A-80 and it's  
13 response to PUB IR-261. The hydro adjustment is noted  
14 there.

15 Q.805 - What we would like to know is what that calculation  
16 would be using the old method rather than the new method?

17 MS. MACFARLANE: Just if I could help clarify, Mr. MacNutt,  
18 one of the issues arising with using top of in-province  
19 load plus exports as the settling point was that  
20 effectively Disco was getting double credit for exports.  
21 It was getting the benefit of hydro in exports. It was  
22 getting part of its credit through the third party gross  
23 margin adjustment. And then it was getting it again  
24 through the hydro adjustment. And that was seen as  
25 inequitable.

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2 So we went back to a methodology where we picked the point  
3 where the vesting price was set. And we calculate the  
4 hydro adjustment at that point. If there is any benefit  
5 from higher hydro in the export markets that comes back to  
6 Disco through the third party gross margin credit.

7 And as I say, it was very obvious that there was a double  
8 counting. So we changed the methodology to eliminate that  
9 inappropriate double counting to Disco's benefit.

10 Q.806 - Now it was my understanding from Mr. Morrison's

11 comment that the new method is -- the number produced by  
12 the new method is reflected in exhibit A-80 which is in  
13 response to PUB IR-261.

14 What we would like to know is the difference between that  
15 calculation using the old method and using the new method,  
16 if somebody could undertake to give us that number?

17 MS. MACFARLANE: We will undertake to do that. But I would  
18 just point out that again the number is not a fair  
19 assessment.

20 Because if it is calculated -- if the price to Disco is  
21 calculated one way under the vesting energy and then the  
22 hydro adjustment is calculated on a different basis, i.e.  
23 inclusive of exports at the top of the dispatch curve

24

25

2 inclusive of exports, then Disco is getting a double credit  
3 for the hydro impact on exports.

4 They get it once through the -- done that way, they would  
5 get it once through the hydro credit and they would get it  
6 again through the third party gross margin benefit. We  
7 will provide the number. But it is not an appropriate  
8 number, which is why we changed the methodology.

9 Q.807 - You are going to provide us the number and obviously  
10 an explanation and a qualifier in the response?

11 MS. MACFARLANE: Yes, we will.

12 Q.808 - Thank you. Now we went over this several times  
13 yesterday I think on financial hedges. But we have got a  
14 few questions on it.

15 Now on exhibit A-4 in the vesting agreement, schedule 6.2  
16 which we were just dealing with -- and there is also --  
17 I will refer you to exhibit A-55, appendix 7.

18 That is New Brunswick Power Corporate Policy, Corporate  
19 Risk Management Committee dated April 1, 2004. And it is  
20 probably not necessary to look it up. But I just give you  
21 the reference in case you do.

22 Section 7 of schedule 6.2 provides "All financial hedges  
23 entered into prior to the date of this agreement will be  
24 included in the calculation of the vesting energy price."

25 Is that correct?

2 MS. MACFARLANE: That's correct.

3 Q.809 - Now does Disco have a reporting mechanism in place  
4 that evaluates the effectiveness of the hedging program?  
5 And if so, please describe how it works, to whom the  
6 report is circulated and what action is taken?

7 MS. MACFARLANE: Disco reports quarterly, as do any of the  
8 companies who have hedges in place. They report quarterly  
9 to the Audit Committee of their Board of Directors. They  
10 are reporting on their compliance with the policy.  
11 And again, the policy's objectives are to ensure  
12 predictability, and from that perspective effectiveness is  
13 judged as it goes to predictability. And compliance with  
14 the policy is what is reported on.

15 Q.810 - Now if I understood you correctly yesterday, you said  
16 that you -- Disco currently uses a consulting firm, and  
17 that you had a report from an expert advising NB Power or  
18 Disco as to an appropriate hedging plan.

19 Do you have a -- is there such a report?

20 MS. MACFARLANE: I would have to check. The policy was  
21 developed over a period of time. And it was developed  
22 through a committee using that consultant. I do not  
23 recall whether we had a specific report or not.  
24 The report I was referring to yesterday was an evaluation,  
25 an audit that had been done of whether or not

2 the policy was being applied and whether or not it continued  
3 to be effective.

4 Q.811 - Could you provide us with a copy of that report?

5 MS. MACFARLANE: Yes, we can.

6 Q.812 - Thank you. Now I'm going to go into some broader  
7 questions concerning the PPAs. And this has to do with  
8 the exhibit A-4 in general.

9 Mr. Marois, I'm going to ask you some general questions  
10 about the PPAs. And Ms. MacFarlane may want to  
11 participate in the responses.

12 First of all, is it an objective of Disco to be  
13 profitable?

14 MR. MAROIS: I didn't hear the question. I'm sorry.

15 Q.813 - Is it an objective of Disco to be profitable?

16 MR. MAROIS: Yes.

17 Q.814 - Is it an objective of Genco to be profitable?

18 MR. MAROIS: Yes.

19 Q.815 - Is it an objective of Disco to minimize its costs?

20 MR. MAROIS: Yes.

21 Q.816 - If Disco could lower its costs for purchased power,  
22 this would reduce the revenues to Genco and the other  
23 generators, is that not correct?

24 MR. MAROIS: Not necessarily.

25 Q.817 - Could you give us circumstances when it wouldn't?

2 MR. MAROIS: Well, a good example is -- for example I  
3 mentioned the coal blending in Belledune. So that reduces  
4 Disco's cost. But it also reduces Genco's cost. So there  
5 is no financial impact on Genco.

6 Q.818 - If Disco could lower its cost for purchased power,  
7 this would reduce the revenues to Genco and other  
8 generators? I may be asking the same question again. I  
9 just wanted to make sure I didn't --

10 MR. MAROIS: Well, I guess maybe I don't understand the  
11 question. You say if Disco could reduce its purchasing --

12 Q.819 - I will read it again. If Disco could lower its cost  
13 for purchased power this would reduce the revenues to  
14 Genco and the other generators, is that not correct?

15 MR. MAROIS: Well, I guess it depends how we would reduce  
16 our purchasing. If you are implying that if we pay less  
17 to Genco it's going to reduce our costs, I guess the  
18 answer is yes. But I mean, we have got contracts that we  
19 have to follow. And that's our objective.

20 Q.820 - Now did the Operating Committee meet in the fall of  
21 2005 to determine the fuel component of the vesting energy  
22 price pursuant to schedule 6.2?

23 MR. MAROIS: Sorry. What was the question again?

24 Q.821 - Did the Operating Committee meet in the fall of 2005  
25 to determine the fuel component of the vesting energy

1  
2 price pursuant to schedule 6.2?

3 MR. MAROIS: Yes.

4 Q.822 - Now at the meetings of the Operating Committee in the  
5 fall of 2005 were any cost items subject to negotiations  
6 with respect to setting the cost to Disco associated with  
7 the PPAs?

8 MS. MACFARLANE: I think I can answer that, Mr. MacNutt. I  
9 indicated both in my evidence and in the rebuttal that the  
10 PPAs are very prescriptive. There are some costs that are  
11 prescribed. And most other costs, the method of  
12 determining them is prescribed.

13 So it is not a matter of negotiation. It is based on  
14 verifiable facts as inputs into that method of determining  
15 the prescribed price.

16 Q.823 - So you are saying that nothing is open to negotiation?

17 It is merely -- the committee merely meets to verify  
18 facts?

19 MS. MACFARLANE: There is -- there are a number of inputs.

20 And many of the inputs are subject to challenge. But  
21 assuming that the challenge withholds appropriate scrutiny  
22 then no, it is not a matter of negotiation.

23 Let me give you an example. One of the inputs is the  
24 maintenance schedule. And the maintenance schedule has a  
25 number of factors that go into its preparation. It's



2 prepared by Genco. But the factors that go into it include  
3 system requirements obviously from a reliability  
4 perspective.

5 They require looking at particular major components such  
6 as turbines, generators and boilers and what schedule of  
7 maintenance they have. And that's influenced by outside  
8 parties like the original equipment manufacturers and the  
9 insurers.

10 There is an outage work order backlog that gets examined.

11 And schedules are based on that. There are also delivery  
12 issues with respect to spare parts and so on. So setting  
13 the maintenance schedule is something that is complex and  
14 is done with a great deal of rigor.

15 Disco does look at that schedule and challenges it to  
16 ensure that in fact the outages are needed, that the  
17 timing is appropriate and is in the best interests of  
18 ensuring both reliability and supply to the customer.

19 So if you would -- if you are prepared to call that  
20 challenge a negotiation then yes, it's subject to  
21 negotiation. But by and large it's subject to challenge  
22 and then reaching consensus on what these inputs are.

23 Most of the inputs are based on third party verifiable  
24 facts like the forward contracts for fuel or the forward  
25 contracts for foreign exchange or in fact they are

2 prescribed in the contract, like the preset heat rates, et  
3 cetera.

4 Q.824 - Thank you. Now Mr. Peaco referred to a "range of  
5 reasonableness" for many inputs. Did Disco review inputs  
6 to make sure that the inputs were best for it at that  
7 time?

8 MR. KENNEDY: Yes.

9 Q.825 - How did you do it?

10 MR. KENNEDY: By meeting with Genco personnel, reviewing  
11 what the indices with respect to fuel oil and were at the  
12 time with respect to the forwards, with respect to the  
13 natural gas forwards, verified that what went in with  
14 respect to the fact that what was being modelled in the  
15 PROMOD did in fact have the unit heat rates that were  
16 prescribed. There was a complete book that was presented  
17 to us by Genco that we reviewed with respect to the  
18 inputs. The various factors that are employed with  
19 respect to fuel costs, checked the volumes with respect to  
20 the generation that was used and developed for the in-  
21 province load requirements. And as well as we were  
22 provided the actual anticipated export generation as well  
23 as costs to serve export loads.  
24 We review the statement of generation, compare it to the  
25 actual energy that comes off the units with respect to

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2 where they are allocated, whether they are allocated in-  
3 province, out of province. Check with respect to the  
4 inputs to assure that there is a reasonableness comparing  
5 it to say '04 -- one year to the next, and based on what  
6 we know with respect to the unit outages also and how that  
7 factors into having units available for export or units  
8 available to serve in-province load.

9 Q.826 - Thank you. Just a slight side issue. I believe I  
10 heard last week during the testimony that heat rates have  
11 not been verified since the Coleson Cove unit has been  
12 rebuilt. Is that correct and, if so, why?

13 MR. KENNEDY: Yes, that's correct. Basically the heat rate  
14 at Point Lepreau -- or sorry, at Coleson Cove -- the  
15 previous heat rate or the historic heat rate that was used  
16 and adjusted with respect to the -- to take into account  
17 that the additional -- there was additional station  
18 service load added there, but there has been difficulty  
19 since it started up but now it's under control. There has  
20 been issues with respect to getting the operation of the  
21 units fine-tuned to bring them to the optimum level, and  
22 it's -- that was the reason why a heat rate test was not  
23 performed after the start up after the refurbishment.  
24 The Genco and operation people -- personnel at Coleson  
25 Cove have been working and now have the units in a state

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2 where we could perform a heat rate test on those units to  
3 verify the actual heat rate. But the adjustments was made  
4 on historical previous and again doing calculations by the  
5 Genco performance engineer to adjust that heat rate by I  
6 think it was about .6 percent, .6 to .7 percent increase  
7 due to the station service load of the scrubber that was  
8 added there.

9 Q.827 - Now when will this adjustment be made in the -- and  
10 have effect in the 2006/2007 test year?

11 MR. KENNEDY: The 2006/2007 test year has this adjustment  
12 made with respect -- to depict the heat rate for Coleson  
13 Cove. It's already --

14 Q.828 - The anticipated refurbished Coleson Cove or the  
15 Coleson Cove heat rate as it existed prior to  
16 refurbishment?

17 MR. KENNEDY: It's the heat rate existed prior to  
18 refurbishment based on historical value adjusted and made  
19 allowance for the station service load that was --  
20 occurred with the installation of the scrubber at Point  
21 Lepreau. And that is what is depicted in the 06/07 test  
22 year with respect to the heat rate.

23 Q.829 - Thank you. Now you described at length the  
24 considerations that go into review of the inputs. What  
25 expertise did Disco have on staff or available to it to

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examine the key cost components related to the PPA input for 2006/2007 that you just described?

MR. MAROIS: Well I will let Mr. Kennedy answer the question. Mr. Kennedy chairs our -- represents -- is key representative of Disco on the operating committee. So I guess he doesn't like brag but I will let him talk about his experience to be able to provide judgment on the different information provided by Genco.

MR. KENNEDY: As stated by Mr. Marois, I have experience -- 15 years experience in the generation and production of power plants. I was the area generation manager for the Dalhousie generation station. And what we have -- we have basically formed a team that has myself as the operating committee member, as well as the Disco business director that forms part of the operating committee. And we have appointed a manager of power purchase agreements that works exclusively with respect to managing the power purchase agreements, along with business analysts that works in this area. And exclusive these two individuals are assigned on behalf of Disco to monitor and to basically deal with all issues with respect to the power purchase agreements whether it be Coleson Cove, Genco PPA or the Nuclearco PPA. And generally my experience comes from actually being

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2 on the other side of the fence with respect to setting the --  
3 and developing outages and also my experience with respect  
4 to determining the plant operational issues with respect  
5 to developing any issues that follow with respect to  
6 determining the vesting fuel component portion.

7 And basically we would also deal with all issues that  
8 relate to anything surrounding the dealings with the NBSO  
9 as a standard service supplier.

10 Q.830 - Now the people that you have just described I assume  
11 were all -- including yourself -- all employees of the  
12 former NB Power, is that correct?

13 MR. KENNEDY: Yes. We are all employees of the former NB  
14 Power. And I also should mention that the manager of the  
15 power purchase agreements that is employed by Disco has  
16 also had experience with respect to PROMOD in an earlier  
17 life when he was working for the generation company.

18 Q.831 - Thank you. Now do you employ or use any outside  
19 expertise by way of consultants to assist you in your  
20 review of the inputs?

21 MR. KENNEDY: As mentioned in this particular case for  
22 setting the test year for 06/07 we have employed La Capra  
23 Associates and Mr. Dan Peaco to review the PROMOD. In  
24 addition Ernst & Young has done an audit that I believe we  
25 are going to file with this Board with respect to the

2 administration arrangements around the billings with respect  
3 to the PPAs. This is the type of outside as well as we  
4 will continue with internal audits and outside audits with  
5 respect to the administration of the power purchase  
6 agreements.

7 MR. MAROIS: And I guess the other thing is just very  
8 recently we retained another firm, Mercer, to do a review  
9 of Genco's fuel procurement practices. So that's --

10 Q.832 - Has that report been completed or when do you expect  
11 it to be completed?

12 MR. MAROIS: Yes, it's completed just last week I believe.  
13 So we could provide that if you wish.

14 Q.833 - Yes, would you please?

15 MR. MAROIS: Yes.

16 Q.834 - Thank you. Now Article 19.5 on page 114 of the  
17 vesting agreement provides authority -- and I will read  
18 it. It has to do with auditing and --

19 MR. MAROIS: Could you please repeat the reference?

20 Q.835 - Yes. Article 19.5 on page 114 of the vesting  
21 agreement -- and I am just going to paraphrase from it.  
22 That provides authority to Disco to audit Genco to confirm  
23 and verify among other matters, "net energy, unit  
24 generator load, and common service load and the accuracy  
25 of a bill or any charge or computation or calculation made

2 and otherwise confirm and verify compliance by Genco with the  
3 terms of this agreement." Is that correct?

4 MR. KENNEDY: That is correct.

5 Q.836 - Has Disco ever availed itself of this right to audit  
6 Genco as provided in Article 19.5?

7 MR. KENNEDY: I believe that's what we have done with  
8 respect to when we employed La Capra Associates as well as  
9 the Ernst & Young report to look at the various issues  
10 with respect to the Genco PPA.

11 Q.837 - Thank you. Now what steps does Disco plan to take in  
12 2006/2007 to ensure that its costs under the PPAs are  
13 minimized?

14 MR. MAROIS: I guess I can answer it at a high level. This  
15 is something naturally in transition. So we want to  
16 pursue what has been in the past -- over the past year or  
17 so. But really what we are trying to do is formalize the  
18 relationship and become more -- I guess pro-active in  
19 terms of documentation, setting up review sessions ahead  
20 of time. For example, what we want to institute is a  
21 review of the different fuel procurement proposals before  
22 they are finalized. So it's trying to become more pro-  
23 active in managing the relationship.

24 Q.838 - Thank you.

25 MR. MACNUTT: Now, Mr. Chairman, I have got a sequence of



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questions that's fairly lengthy and they sort of relate to one another and it's getting on to just before noon. Do you wish me to have a go or --

CHAIRMAN: Yes, Mr. MacNutt. We will break now and come back at quarter after 1:00.

MR. MACNUTT: Thank you, Mr. Chairman.

MR. MORRISON: Mr. Chairman, just for a clarification, I believe Mr. Kennedy was referring to a PUB IR-83, and I think he misidentified it as exhibit A-55. It's really exhibit A-12.

(Recess - 12:00 p.m. - 1:15 p.m.)

CHAIRMAN: Any preliminary matters?

MR. MORRISON: I have two undertaking responses, Mr. Chairman. The first is undertaking number 1 from February 16th. It's from Commissioner Sollows and it's the Stats. Can. issue.

CHAIRMAN: The records indicate that will be A-116.

MR. MORRISON: The next one, Mr. Chairman, doesn't appear on the transcript as a formal undertaking, so we have labelled it a request for information, but it is a question from Commissioner Sollows and it's a reference about the -- whether the evidence reflects the change in the OATT effective May 1st, '05.

CHAIRMAN: My records indicate this will be A-117.

2 MR. MORRISON: That's all I have, but I believe Mr. Hyslop  
3 has something, Mr. Chairman.

4 CHAIRMAN: The chair recognizes that Mr. MacDougall is back  
5 with us representing Enbridge Gas New Brunswick.

6 MR. MACDOUGALL: Thank you, Mr. Chair.

7 CHAIRMAN: Mr. Hyslop?

8 MR. HYSLOP: Yes. Thank you, Mr. Chair. You might recall  
9 we had -- I think it was exhibit PI-19 which dealt with  
10 the payments -- various payments from the different  
11 companies to the EFC for the test year. I asked the  
12 applicant if they would provide a similar document for  
13 2005/2006 based on the nine month actual and last quarter  
14 forecast. And they have provided that and I would move it  
15 be entered into the record as a Public Intervenor exhibit.  
16 And I gave copies to the Secretary.

17 CHAIRMAN: Okay. Thank you. My records indicate this  
18 should be PI-19. Anything else preliminary? All right.  
19 Mr. MacNutt, continue with your cross when you are ready.

20 Q.839 - Thank you, Mr. Chairman. Good afternoon, Mr.  
21 Chairman, Commissioners and witness Panel. Let's deal  
22 with exhibit A-4, the vesting agreement portion. To whom  
23 do the Disco representatives on the operating committee  
24 report?

2 MR. MAROIS: To myself.

3 Q.840 - And to whom do you report?

4 MR. MAROIS: The CEO, David Hey.

5 Q.841 - David Hey, the chief executive officer of Disco?

6 MR. MAROIS: Yes.

7 Q.842 - To whom do the Genco representatives on the operating  
8 committee report, if you can tell us?

9 MR. KENNEDY: They report to the vice president of Genco,  
10 Darrell Bishop.

11 Q.843 - And to whom does he report?

12 MR. KENNEDY: He reports to David Hey, the CEO --

13 Q.844 - The CEO of Genco?

14 MR. KENNEDY: Genco.

15 Q.845 - Thank you. Now you would agree therefore ultimately  
16 the Disco and Genco members of the operating committee are  
17 responsible to and take instructions from Mr. Hey, that  
18 would be correct, would it not?

19 MR. MAROIS: Ultimately. But on a day to day operation the  
20 Disco operating committee members would take direction  
21 from me.

22 Q.846 - Yes. But if Mr. Hey were to suggest a course of  
23 action it would come down through to them and whether or  
24 not they performed would go back through the system to Mr.  
25 Hey, is that not correct?

2 MR. MAROIS: Well, I mean, I don't know what you mean by  
3 course of action. I mean, the members -- the role of the  
4 members of the operating committees are quite clear. I  
5 mean, they are there to ensure the proper implementation  
6 of the power purchase agreements. That's their  
7 instructions.

8 Q.847 - Okay. Under what possible circumstances would you see  
9 a disagreement arising between the Disco representatives  
10 and the Genco representatives on the operating committee?

11 MR. MAROIS: I don't have any specific examples but again I  
12 mean, when there is a decision to make or a discussion  
13 around issues it could conceivably be imagined if a  
14 consensus are not reached then that would be the cause of  
15 a disagreement.

16 Q.848 - Now Article 19.6 which is page 116 -- it is perhaps  
17 not necessary to turn it up -- of the vesting agreement,  
18 provides for an informal dispute resolution procedure, is  
19 that not correct?

20 MR. MAROIS: Yes, it is correct.

21 Q.849 - And Article 19.7 on page 117 provides for a resolution  
22 of all disputes which do not get resolved pursuant to  
23 Article 19.6, that is, the informal dispute resolution  
24 procedure, to be resolved by binding arbitration, is that  
25 not correct?

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2 MR. MAROIS: That is correct.

3 Q.850 - Are there any disputes which you can envisage ever  
4 going through the process provided for in Article 19.6 or  
5 Article 19.7 in light of the fact that Mr. Hey is the  
6 chief executive officer of all three parties to the  
7 vesting agreement, that is, Holdco, Disco and Genco?

8 MR. MAROIS: That's quite a question. I mean, again my  
9 reply will be based on a contract. If there is a dispute  
10 that we can't resolve we will follow the terms of the  
11 contracts.

12 Q.851 - And yet Mr. Hey is quite capable of resolving all the  
13 disputes because all three parties to the vesting contract  
14 ultimately report to him, is that not correct?

15 MR. MAROIS: Well if disputes gets resolved without having  
16 to implement the terms of the contract then I guess there  
17 won't be a dispute under the term of the contracts.

18 Q.852 - So what we are really -- we can draw the conclusion  
19 therefore that there is really no negotiating in the  
20 operating committee or between Disco and Genco with  
21 respect to the costs and the operating committee simply  
22 manages the operation of the vesting agreement, is that  
23 correct?

24 MR. MAROIS: Well I believe that's correct. Like Ms.  
25 MacFarlane mentioned previously is what I see our role is

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to -- I'm trying to find the word she used which was the right word -- to attest or to challenge the assumptions that are incorporated in two different calculations. I mean, that's -- so assuming that we get satisfaction to our challenges then there shouldn't be any dispute.

Q.853 - And we have been talking in terms of the vesting agreement. The answers you have just given would have application as well to the towing agreement and Nuclearco PPA with appropriate changes in personnel?

MR. MAROIS: Yes, they -- yes.

Q.854 - Now we are going to deal with amendments to the PPAs. Still with exhibit A-4. And for the purposes of the following questions I'm going to deal specifically with the vesting agreement and I will assume that the answers will apply equally as well to the towing agreements and the Nuclearco PPA unless you advise me otherwise. Perhaps if we do get technical from a legal point of view, I would ask you to undertake to answer after seeking advice of counsel or if counsel could answer directly in a manner that binds Disco.

First of all, New Brunswick Electric Finance Corporation was authorized to be created by Section 33 of the Electricity Act pursuant to the Business Corporations Act, and all the shares of that corporation are held by

2 Her Majesty in right of the Province, is that correct?

3 MS. MACFARLANE: That's correct.

4 Q.855 - Now I'm going to read to you a portion of Article 1.11  
5 of the vesting agreement, and that's at page 25.

6 And Article 1.11 is Amendment, and I quote, "Except as  
7 expressly provided in this agreement no amendment of this  
8 agreement shall be binding unless executed in writing by  
9 each of the parties, notwithstanding the foregoing and  
10 Sections 19.6 and 19.7, for so long as Genco, NB Power,  
11 Holdco and Disco remain directly or indirectly wholly  
12 owned by the Province and/or any wholly owned affiliates  
13 of the Province, any party may submit in writing any  
14 concerns or issues relating to the terms of this agreement  
15 to the Board of Directors of Electric Finance Corporation  
16 (the "Board") for its consideration, provided that such  
17 party provides a copy of any such submission to the other  
18 parties at the same time it is provided to the Board.

19 Provided that the other parties are permitted to deliver a  
20 reply submission to the Board and that all parties are  
21 given a reasonable opportunity in the circumstances to  
22 provide the Board with additional written or oral  
23 submissions with respect to the concerns or issues raised,  
24 the parties acknowledge that the Board may in its sole  
25 discretion amend the terms of this agreement to protect

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2 the financial integrity of the parties, to prevent undue  
3 hardship for consumers or to facilitate a third party  
4 investment in or transfer of all or part of the Genco  
5 facilities." And then it goes on about amending -- it  
6 should be that the agreement is amended.

7 And my question is that Article 1.11 provides that no  
8 amendment to the vesting agreement is binding unless  
9 agreed to in writing by all three parties, and that is  
10 Holdco, Genco and Disco, is that correct?

11 MS. MACFARLANE: That's correct.

12 Q.856 - Now Article 1.1 provides that no amendment to the  
13 vesting agreement may be made unless the proposed  
14 amendment is first submitted to the Board of Directors of  
15 the Electric Finance Corporation, is that correct?

16 MS. MACFARLANE: That's correct.

17 Q.857 - The other parties to the vesting agreement must have  
18 an opportunity to comment on the proposed amendment by  
19 submitting their comments to the Board of Directors of the  
20 Electric Finance Corporation, is that correct?

21 MS. MACFARLANE: That's correct.

22 Q.858 - Again, Article 1.11 of the vesting agreement provides  
23 that the Board of Directors of the Electric Finance  
24 Corporation "may in its sole discretion amend the terms  
25 of" the vesting agreement, is that correct?



2 MS. MACFARLANE: That's correct.

3 MR. MORRISON: I would add to that, however, Mr. Chairman,  
4 that my reading of that section would indicate that it has  
5 to do so for the purposes as set out in that section.

6 MR. MACNUTT: In the sense of?

7 MR. MORRISON: To prevent the hardship for consumers,  
8 protect the financial integrity of the parties, et cetera.  
9 Those are the parameters upon which EFC will undertake an  
10 amendment.

11 MR. MACNUTT: So that leaves you with the situation unless  
12 the proposed amendment falls within that criteria I have  
13 just read, the parties to the vesting agreement cannot  
14 amend it even if they wanted to by negotiating an  
15 agreement?

16 MR. MORRISON: What I am saying is there are parameters set  
17 out in Article 1.11. I haven't gone through the agreement  
18 to provide an opinion of whether those are the only  
19 conditions upon which it can undertake an amendment. But  
20 there are parameters set out in that article.

21 MR. MACNUTT: You would accept that in normal commercial  
22 relations any two parties to an agreement can by mutual  
23 agreement agree to amend it? That's the base point, the  
24 starting point for an amendment to an agreement, is it  
25 not?

2 MR. MORRISON: If that's directed to me then yes, I would  
3 agree with that.

4 MR. MACNUTT: Yes. And in this particular case the parties  
5 have included in their agreement a provision that allows  
6 for amendment of the agreement but only in a particular  
7 manner, therefore all other methods are excluded, would  
8 you not agree to that?

9 MR. MORRISON: I agree with that. I'm just looking as we  
10 speak whether that's subject to the conditions that as  
11 long as the affiliates are wholly owned subsidiaries of  
12 the Province, but I haven't read the article in detail.

13 MR. MACNUTT: Yes. I'm referring only to the current  
14 circumstances where --

15 MR. MORRISON: Then yes, I would concur with you.

16 Q.859 - Now to the Panel, it is only upon the Board of  
17 Directors of the Electric Finance Corporation approving  
18 the proposed amendment that the parties may then execute  
19 the appropriate documents necessary to amend the vesting  
20 agreement in the manner they wish to do so, is that not  
21 correct?

22 MS. MACFARLANE: That's correct.

23 Q.860 - Thank you. Now for 2006/2007 did Disco examine all  
24 the parameters related to the cost prescribed by the PPAs  
25 to ensure that the costs to be incurred by Disco were

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reasonable? And I give you an example.

For example, Section 6.12 of the vesting agreement, which was exhibit A-4, states that the annual hydro production is 2,654 gigawatt hours. Did Disco review the historical data to assure itself that this number is reasonable?

MR. MAROIS: Well, that number is set in the contract. So we didn't need to verify if it was reasonable or not. It's in the contract.

MS. MACFARLANE: That being said, Mr. MacNutt, members of the Operating Committee who have a history with NB Power would have an understanding of the reasonableness of that number.

And as CFO of Disco I certainly have looked t the history and at the formulation of that number. And it is representative of the long-term average.

Notwithstanding Mr. Marois' comments, he is correct. It is baked into the contract. But yes, it is something that we understand the history behind.

Q.861 - Now you have described the composition of the Operating Committee and the people participating from Disco's side. And if the Disco representative on the Operating Committee had identified one or two items they didn't consider to be reasonable, would Disco have

2 proposed a change or an amendment to the vesting agreement?

3 Or have they done so?

4 MR. MAROIS: There has been no proposal to review or change  
5 the agreements at this stage.

6 Q.862 - Now if over -- if in due course you find -- the  
7 Operating Committee were to find a provision as  
8 unreasonable, would Disco take steps to propose an  
9 amendment to the operating agreement to rectify that?

10 MR. MAROIS: I guess yes. But it would depend on the nature  
11 of the issue at hand. I mean, if it's something that is  
12 perceived to cause grief to Disco then we would probably  
13 raise it as a concern.

14 Q.863 - Thank you. And if that change were proposed, it would  
15 have to be submitted to the Board of Directors of the  
16 Electric Finance Corporation for approval, is that  
17 correct?

18 MR. MAROIS: Well, as per the sections you have just went  
19 through, yes.

20 Q.864 - Thank you. And we understand, and I can assume -- I  
21 can take it that the Board of Directors of the Electric  
22 Finance Corporation are appointed by its sole shareholder,  
23 the Province, is that correct?

24 MS. MACFARLANE: Yes. That's correct.

25 Q.865 - Thank you. Now we are going to look at -- still with

2 the vesting agreement. And I want you to go to article 6.

3 And this deals with price and in particular third party  
4 purchase benefit adjustment. And that will be on page 47  
5 in Section -- or article 6.5. And I will quote from that  
6 briefly.

7 Article 6.5 reads as follows. "In circumstances where  
8 Genco is elected to purchase imports of energy as opposed  
9 to generating energy by operating one or more of the unit  
10 generators forming part of the Genco facilities and the  
11 quality of such imports of energy exceeds the quantity of  
12 Genco sales to third parties other than Disco, then for  
13 each megawatt-hour of such excess Genco shall pay Disco 50  
14 percent of the amount, if any, by which the vesting energy  
15 price exceeds the price for such import purchases of  
16 energy."

17 And we are having trouble interpreting exactly what the  
18 section is intended to cover. So my question is what  
19 events is Section 6.5 attempting to address?

20 And you might, if you can do so, answer in terms of using  
21 examples in real world terms.

22 MR. KENNEDY: What this clause determines drives the  
23 behavior where if Genco can find a generation source that  
24 is cheaper than its own sources, we basically -- Disco  
25 shares in that benefit of that being cheaper than the

2 vesting energy price on a 50 percent basis.

3 Q.866 - Now would you please describe how Section 6.5 could be  
4 considered to be fair to Disco customers?

5 MR. MAROIS: Well, I think like Mr. Kennedy just mentioned,  
6 Disco's customers would be allowed to share in 50 percent  
7 of any reduced generation cost. So that provides a  
8 benefit to the customers.

9 Q.867 - Thank you. Still with exhibit A-4 -- and I'm still  
10 with article 6. And I want you to go to the price,  
11 section -- article 6.8, Interruptible Energy Price. And I  
12 will quote from it.

13 "Notwithstanding Section 6.2 but subject to Section 6.9,  
14 Disco shall pay Genco monthly for each megawatt-hour of  
15 net energy scheduled with the SO to be purchased and  
16 received hereunder by Disco in order to supply  
17 interruptible customers a price ("interruptible energy  
18 price") which shall be calculated in accordance with the  
19 RSP manual. To that end the Operating Committee shall  
20 manage, develop and maintain procedures and guidelines for  
21 calculating the interruptible energy price in accordance  
22 with the RSP manual."

23 What is the RSP manual? And what provisions of it would  
24 dictate how the charge described in Section 6.8 would be  
25 determined?

2 MR. KENNEDY: The RSP is referred to as our rates,  
3 schedules and policy that basically is filed and on record  
4 here with the Board, the RSP as referred to.

5 And in it it describes that Disco as a standard service  
6 supplier will supply customers with interruptible energy  
7 when they basically cannot supply their own generation.

8 And that is basically priced incrementally just above in-  
9 province firm load and any firm exports, if there are any.

10 Q.868 - Now has the Operating Committee established an  
11 interruptible energy price? And if it has, can you direct  
12 us to where in the evidence filed in this hearing it is  
13 found?

14 MR. KENNEDY: The interruptible energy price is developed on  
15 a day-ahead basis by running a HYTOP which is a production  
16 modeling model that exists in Genco. And that basically  
17 sets a price for those customers that receive  
18 interruptible and surplus pricing.

19 That's done on a day-ahead basis. Quotes are issued to  
20 the various customers on a day-ahead basis with an on-peak  
21 and an off-peak. So it's done a day ahead. And it's  
22 dispatched just above in-province firm load.

23 And that's done daily, as I mentioned. It's a dynamic  
24 thing. It depends on what the load is. And it depends on

1  
2 the dispatch of the units that are available to serve the in-  
3 province load.

4 MR. MAROIS: If you look at exhibit A-96, line 6. So that's  
5 the result of the calculation on a projected basis. The  
6 line is entitled Interruptible and Surplus Energy Sales.  
7 So it's not a price per se. It's really an hourly cost  
8 estimate for these customers that on a projected basis is  
9 estimated to be 56 million 600 for fiscal 06/07 to which  
10 we will add an amount to recover Disco's fixed costs.

11 Q.869 - Thank you. Now would Section 6.8 preclude Disco from  
12 retaining any generation capacity charge that might be  
13 paid by interruptible customers such as the \$3 per  
14 megawatt-hour as suggested by the Public Intervenor during  
15 the CARD portion of the hearing?

16 MR. MAROIS: If I understand the question, the power  
17 purchase agreement would not prevent us from collecting  
18 and keeping such an amount.

19 Q.870 - Thank you. Now I just want to -- a short side  
20 question if you like with respect to the Millbank  
21 generators. In exhibit A-4 and Article 2 with respect to  
22 capacity at page 27, Article 2.1 deals with initial  
23 nominated capacity. And in particular I refer you to  
24 Article 2.1.1. Subsection 2.1.1 establishes the peaking



2 capacity at 1258.4 megawatts.

3 At line 4 the following statement is made. And I quote.

4 "Notwithstanding the foregoing or any other provision in  
5 this agreement, parties acknowledge that the Millbank firm  
6 contract permits Hydro Quebec to call in 200 megawatts of  
7 the peaking capacity and the energy generated therefrom."

8 Is that correct?

9 MR. KENNEDY: That's correct.

10 Q.871 - Could you please provide a short history of the  
11 ownership changes in the Millbank generators over the last  
12 10 or so years?

13 MR. KENNEDY: There is four units at Millbank.

14 Q.872 - That is right now?

15 MR. KENNEDY: That is correct. Two of those units, units 3  
16 and 4 are basically Genco's assets. And they form part of  
17 the peaking capacity in here along with another two units  
18 which are units 1 and 2 at Millbank. And they basically  
19 are under contract with Hydro Quebec.

20 Q.873 - Now who owns them?

21 MR. KENNEDY: NB Power owns the units that are -- those  
22 units 1 and 2. But Hydro Quebec has call on those units,  
23 first of all.

24 Q.874 - Now when you say NB Power --

25 MR. KENNEDY: I'm sorry.

2 Q.875 - Genco?

3 MR. KENNEDY: Genco.

4 Q.876 - Okay. So all four are owned by Genco, two of which  
5 are under contract to Hydro Quebec?

6 MR. KENNEDY: That is correct. And that has an expiry date.  
7 When that expires those units come back to Genco for the  
8 use of Disco with respect to peaking capacity.

9 Q.877 - Thank you. Now have they always been owned by NB  
10 Power and since October 1, 2004 Genco? Or did at sometime  
11 NB Power, prior to October 1, 2004 ever sell those units?

12 MS. MACFARLANE: Two of the units -- I'm sorry, I can't  
13 remember the fiscal year. I would have to check. But two  
14 of the units were sold at one point in time. Is that your  
15 question?

16 Q.878 - Yes.

17 MS. MACFARLANE: Yes. Two of the units were sold at one  
18 point in time and then repurchased. They were sold at a  
19 time when the load forecast indicated that capacity would  
20 -- the capacity requirements for NB Power would decrease.  
21 That was in anticipation of certain large industrial  
22 customers moving off of the NB Power system.  
23 So there was an anticipated reduced requirement in  
24 capacity. And so two of those units were sold. And at  
25 the time, three of the four were under contract to Hydro

1

2 Quebec.

3 So NB Power arranged to replace the commitment for one of  
4 those units with a commitment out of the St. Rose unit  
5 which is a similar configuration.

6 Subsequent to that, as the load forecast was adjusted and  
7 as the party that purchased them coincidentally, went into  
8 bankruptcy, it was opportune for NB Power to buy those  
9 units back. And it did so. These transactions were  
10 before October 1st 2004.

11 Q.879 - Thank you. Now with respect to the two units under --  
12 subject to an arrangement with Hydro Quebec, when Hydro  
13 Quebec exercises its right to draw the 200 megawatts, who  
14 does it pay for that energy?

15 MR. KENNEDY: It pays Genco. And that goes towards export  
16 benefits.

17 Q.880 - And what other payments are made by whom, to whom in  
18 respect to the Millbank generators?

19 MR. KENNEDY: We basically pay no demand or any capacity  
20 charge with respect to the Millbank units.

21 Q.881 - Now when you say "we" are you talking with your Disco  
22 hat?

23 MR. KENNEDY: Yes. I'm speaking with respect to Disco.

24 Q.882 - And does Hydro Quebec pay a standby fee or a charge?

25 MS. MACFARLANE: Hydro Quebec pays a standby fee to Genco.

2 And that forms part of the third party gross margin. So it is  
3 part of the contractual third party gross margin benefit  
4 to Disco.

5 Q.883 - Now in those payments made by Hydro Quebec is there  
6 any element of capital payment?

7 MS. MACFARLANE: It is entirely capital payment, the standby  
8 charge is.

9 Q.884 - Thank you. Now I have got a few questions about the  
10 Coleson Cove precipitators. And that is the upgrade on  
11 unit number 3.

12 In the response to PUB IR-175 it states that the reasons for  
13 the precipitator upgrade are to produce marketable gypsum  
14 and to avoid landfill cost.

15 And my question is does Genco operate a landfill site at  
16 the Coleson Cove site?

17 MR. KENNEDY: Not with respect to laying down gypsum for the  
18 full amount that is produced there.

19 Q.885 - Then where is the gypsum waste disposed of?

20 MR. KENNEDY: Currently it is being provided to a wallboard  
21 manufacturer in the local area.

22 Q.886 - Could you tell us who and in what area that waste is  
23 deposited?

24 MS. MACFARLANE: Could we undertake to look at the contract  
25 that we have with that supplier to see if it's subject to

1  
2 confidentiality terms, and if it's not we will certainly  
3 provide that information?

4 Q.887 - Yes. And if it is not subject to confidentiality you  
5 will provide the information?

6 MS. MACFARLANE: Yes.

7 Q.888 - Now NB Power issued an RFP -- now in its response to  
8 PUB IR-218, that is the unredacted version, Disco used an  
9 alternative landfill site as opposed to Coleson Cove in  
10 its cost benefit analysis of the precipitator upgrade.  
11 Are you able to tell us on the record where that is and why it  
12 was used in the analysis?

13 MR. MAROIS: So that is 218 of which month, which date?

14 Q.889 - Yes. It would be exhibit A-62.

15 MR. MAROIS: Thank you.

16 Q.890 - The confidential version would be in A-62(c). But I  
17 only -- we just need the unredacted. It is only in the  
18 confidential. But we don't need the costing information.  
19 We just want to know if you can tell us where the site is  
20 and why they used that site?

21 MR. KENNEDY: There basically is no site large enough. And  
22 the Saint John area wasn't part of the overall project.  
23 They evaluated it on a basis of looking at -- taking it to  
24 Belledune from a costing point of view and what the  
25 alternative would be with respect to full landfill.

2 The estimate was done on that on a business case basis,  
3 trucking as well as what the cost just to maintain the  
4 land, get the land and provide access for the laying down  
5 of gypsum versus sending it to wallboard for production to  
6 make wallboard, wallboard quality gypsum.

7 CHAIRMAN: Ms. MacFarlane, I would suggest in reference to  
8 the contract that you are going to be looking at to see if  
9 it has confidentiality provisions in it is to -- with the  
10 firm that you are presently giving the gypsum.

11 If you find that it does have confidentiality then file it  
12 with us on pink paper?

13 MS. MACFARLANE: Yes.

14 Q.891 - Thank you. Now has NB Power considered issuing an RFP  
15 for landfill services in the St. John County or Charlotte  
16 County areas that could serve the Coleson Cove --

17 MS. MACFARLANE: If I recall the business case was quite  
18 demonstrably in favor of the capital enhancement to  
19 avoid having to undertake landfill.

20 So given that -- and when I say it was quite favorable, I  
21 mean it was so favorable that one would not look at an RFP  
22 for landfill sites in the area.

23 Q.892 - Thank you. Now -- so my understanding is that Disco  
24 is already paying for waste disposal. Why would it become  
25 involved in cost-sharing for precipitator upgrading at

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Coleson Cove that produces marketable gypsum and not share in the revenue as well as any cost reduction for avoided landfill costs?

MR. KENNEDY: The sale of gypsum -- the short answer is the sale of gypsum is already factored into the tolling agreement price.

Q.893 - Could you point us to where it is identified as an identifiable line item?

MR. KENNEDY: There is no line item per se in the -- built into the vesting -- sorry -- the Coleson Cove agreement.

Q.894 - Thank you.

CHAIRMAN: Could you expand a bit on that answer? You have got us totally bamboozled up here. How is it factored in?

MS. MACFARLANE: I can answer that. The capacity payment for Coleson Cove has three pieces to it, the fixed costs, the amortization of the plant, the financing of the plant and the OM&A of the plant. And when the pricing model was determined so as to set the capacity payment for Coleson, and that's in Schedule 1.1.17, an estimate was made of the OM&A and an estimate was made as well of miscellaneous revenue that would be received from sale of marketable gypsum.

The difficulty of course was that that estimate was on the basis of an understanding that the equipment at the

2 plant would produce marketable gypsum and post-refurbishment  
3 it was discovered that it would not produce marketable  
4 gypsum, which is why the precipitator upgrades have been  
5 required.

6 So the revenue was already there. The cost of the  
7 equipment to produce it is being put in place now and that  
8 cost is being passed onto to Disco.

9 CHAIRMAN: Go ahead, Mr. MacNutt.

10 Q.895 - Thank you. Now I'm going to ask you to turn to  
11 exhibit A-62 which is the response to Disco PUB IR-218,  
12 redacted. And we are also going to look at exhibit A-55  
13 which is Appendix 6 to the Coleson Cove Operating  
14 Committee meetings -- excuse me -- exhibit A-55, Appendix  
15 6 which is the Coleson Cove Operating Committee meeting  
16 minutes for September 22.

17 CHAIRMAN: So we want A-62 and A-65?

18 MR. MACNUTT: No. Excuse me, Mr. Chairman. A-62 and A-55.

19 CHAIRMAN: A-55. Okay. Let us get both of those out, Mr.  
20 MacNutt, and then one by one give us the references within  
21 those exhibits.

22 MR. MACNUTT: I will do that.

23 CHAIRMAN: Okay. In A-62?

24 MR. MORRISON: Yes. The response to Disco PUB IR-218.

25 CHAIRMAN: All right. And A-55?



2 MR. MACNUTT: Yes. That's Appendix 6, Coleson Cove  
3 operating committee meeting minutes from September 22.  
4 And it's found immediately following the first green  
5 separation page.

6 CHAIRMAN: Thank you. So that's meeting number 10, isn't  
7 it?

8 MR. MACNUTT: No. It would be meeting number 9, Mr.  
9 Chairman.

10 CHAIRMAN: Okay. That's great. Thank you.

11 Q.896 - Now at page 2 of the minutes the revised price  
12 estimate for the precipitator upgrade for unit number 3 at  
13 Coleson Cove is shown as \$17,561,915. And that amount  
14 includes \$465,975 for work not included in the  
15 contractor's quote, is that correct?

16 MR. KENNEDY: Yes.

17 Q.897 - Now was the upgrade work a design-build contract or  
18 was the work designed by Genco or NB Power staff before  
19 Genco or a third party design firm?

20 MR. KENNEDY: It was through a request for proposals with  
21 respect to the upgrade of the precipitator at Coleson  
22 Cove. It was an independent contractor that took on the  
23 responsibility of upgrading and the performance of the  
24 precipitator that's in question. The design was done by  
25 the supplier or the manufacturer of the precipitator.

2 Q.898 - So it was a design-build project?

3 MR. KENNEDY: Yes.

4 Q.899 - Thank you. Now has there been any additional revision  
5 to the price estimate for the upgrade work on the  
6 precipitator for unit number 3?

7 MR. KENNEDY: At this time the project has just been  
8 completed. I haven't been advised of any price change  
9 with respect to this estimate at this time.

10 Q.900 - Now what is the amount of the common overhead charges  
11 noted in the minutes associated with the upgrade work and  
12 how was that amount calculated?

13 MR. KENNEDY: The price excludes common overhead charges.

14 Q.901 - Okay. However, there are charges to cover  
15 administration of the contract?

16 MR. KENNEDY: The amount of \$17,561,915 is presented as the  
17 firm estimate for the unit 3 precipitator upgrade and is  
18 to be administered as per the section that prescribes that  
19 that's the fixed price, and if there is any changes to  
20 that then Section 2.7.4 of the towing agreement deals with  
21 it.

22 Q.902 - So any of the contract administrative costs would be  
23 included in the 17,000,000-rounded?

24 MR. KENNEDY: That is correct.

25 Q.903 - Thank you. Now what is the total forecasted final

2 cost including the common overhead costs for that upgrade work  
3 and how does that compare to the budget for the project?

4 MR. KENNEDY: Yes. That is a fixed price and Ms. MacFarlane  
5 informs me that the prices come in and it's a bit under  
6 the estimate. So we would share in that on a 50/50 basis  
7 below the fixed price.

8 Q.904 - Has either Genco or Disco been notified of any  
9 contract claims -- contractor's claims issued pursuant to  
10 the contract?

11 MR. KENNEDY: I haven't been notified of any to date as it  
12 stands right now.

13 Q.905 - Thank you. We are now going to look at A-62 which is  
14 Disco's response to PUB IR-218. It may not be necessary  
15 to open it because I am going to quote from it -- or refer  
16 you to the specific portions of it I am going to ask  
17 questions on. Part B of the response to 218 would appear  
18 to indicate that no precipitator upgrade work for unit  
19 number 2 has begun or has been approved by Disco. However  
20 item 2 of the minutes appears to indicate that the amount  
21 of \$2,754,462 is for work on both units 2 and 3. If that  
22 is the case, what is the cost breakdown between the units  
23 and when did Disco commit to cost sharing the upgrade work  
24 for unit 2?

2 MR. KENNEDY: I will take an action to provide the breakdown  
3 of the costs. It's broken out.

4 Q.906 - You are going to undertake to provide us with that?

5 MR. KENNEDY: Yes.

6 Q.907 - Thank you. Has the work on unit 3 been completed and,  
7 if so, has the performance of the precipitator been tested  
8 and has the marketable gypsum been evaluated?

9 MR. KENNEDY: The evaluation is currently ongoing, it's not  
10 finalized yet, with respect to the unit 3.

11 Q.908 - Would you please undertake to file a copy of the  
12 evaluation report with the Board when completed?

13 MR. KENNEDY: Yes.

14 Q.909 - Thank you.

15 CHAIRMAN: Mr. MacNutt, we are going to take a break. Is  
16 this a good spot to do it?

17 MR. MACNUTT: Just one last question on the precipitator and  
18 then would be a good time.

19 CHAIRMAN: All right. And then I will have a follow-up and  
20 then we will take a break. Go ahead.

21 Q.910 - When the refurbishment of Coleson Cove was completed  
22 did the emissions meet the standards that were targeted by  
23 NB Power as it identified in its evidence submitted to the  
24 Board on the refurbishment?

25 MR. KENNEDY: Yes, I believe so, subject to check.

2 MR. MACNUTT: Yes. That's the end of the question on the  
3 precipitator.

4 CHAIRMAN: Okay. Just idle curiosity. In the original  
5 design and refurbishment of Coleson Cove were the  
6 precipitators as designed then to produce marketable  
7 gypsum?

8 MS. MACFARLANE: The precipitators were reviewed by the OEM  
9 at the time and --

10 CHAIRMAN: Sorry. OEM?

11 MS. MACFARLANE: Original Equipment Manufacturer, a term of  
12 ours. And it was determined at that time that they would  
13 not require upgrade. There was provision in the  
14 construction contract that led to a claim against that  
15 firm after the fact and it subsequently has been settled  
16 in that there was an oversight that in retrospect was  
17 easily able to be seen.

18 CHAIRMAN: Okay. Would you say that another way?

19 MS. MACFARLANE: They missed it.

20 CHAIRMAN: That I really appreciate.

21 MS. MACFARLANE: Yes. We claimed and they settled.

22 CHAIRMAN: Okay. Thank you.

23 MS. MACFARLANE: And the settlement went against the capital  
24 costs.

25 CHAIRMAN: Right. We will take our break.

1 - 4481 - Cross by Mr. MacNutt -

2 (Recess)

3 CHAIRMAN: Go ahead, Mr. MacNutt.

4 MR. MACNUTT: Thank you, Mr. Chairman. I would like you to  
5 turn to exhibit A-62, response to Disco PUB IR-221(B).

6 Yes, that's B as in boxer.

7 Q.911 - In the response to PUB IR-221(B), it is stated that  
8 the 9.7 million payment for contracted energy has been  
9 budgeted to cover Coleson Cove's variable cost, other than  
10 fuel and to provide a nominal incentive to operate the  
11 plant, is that not correct?

12 MR. KENNEDY: Yes.

13 Q.912 - Now what is the amount of the nominal incentive paid  
14 to operate the plant that is included in the \$9.7 million?

15 MR. KENNEDY: It's \$2.36 per megawatt hour.

16 Q.913 - In other words, it's not per annum?

17 MR. KENNEDY: Pardon me?

18 Q.914 - It's megawatt -- per megawatt hour not per annum, is  
19 that correct?

20 MR. KENNEDY: Per megawatt hour.

21 Q.915 - Thank you. Now, I am going on to the last question I  
22 have this afternoon. And I would like you to go to the  
23 first La Capra Report, which is exhibit A-5. I just  
24 thought I would save this until the end of the day so Mr.  
25 Peaco could have something to do at the end of the day.

1  
2 And exhibit A-5 is the technical audit purchase power  
3 budget April 2005/March 2006 of New Brunswick Power  
4 Distribution Customer Service Corporation. And I would  
5 like you to go to page 13 under the heading 4.4,  
6 "Reasonableness of Resultant Power Cost". Do you have  
7 that?

8 MR. PEACO: Yes, I do.

9 Q.916 - Thank you. In line one you state that, "La Capra  
10 Associates found that no material issues with the  
11 estimated power cost of \$907.9 million." Do you agree?

12 MR. PEACO: Yes.

13 Q.917 - Now, Mr. Peaco, could you please tell us what dollar  
14 value you would consider to represent a material issue in  
15 relation to the \$907.9 million dollar figure?

16 MR. PEACO: I didn't affix a dollar value to that in  
17 preparing this analysis. Our review went through the  
18 information that was used and to the extent it was  
19 verifiable, but with data we verified down to the extent  
20 it was reviewed for us as reasonableness within our  
21 professional judgment. The numbers as used were deemed to  
22 be reasonable and the result was deemed to be reasonable  
23 on that basis. I did not determine a range within which  
24 that number would be deemed unreasonable.

25 Q.918 - What would you normally use as a range or a percentage

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2 of reasonableness? What would -- what -- would it be plus or  
3 minus 10 percent of the figure used or 15 or what?

4 MR. PEACO: With respect to the budget outcome or with  
5 respect to particular inputs? What is your question  
6 referring to?

7 Q.919 - The outcomes?

8 MR. PEACO: I don't have a fixed number in mind. But you  
9 would think -- you know, you would be looking for -- you  
10 know, a budget estimate of this type. It would depend  
11 upon the degree of fixity in the number. And there are  
12 many elements of this that are fixed. But I haven't  
13 derived a specific number.

14 Q.920 - But what I was looking for -- what would you consider  
15 to be a range? In other words, when you were looking at  
16 doing your audit and reviewing the data, this was a number  
17 that was provided to you, were you looking for a specific  
18 sum or would you accept a number that was plus or minus 10  
19 percent greater than that number, that's what I was  
20 looking for? What would your range of tolerance be for  
21 you to say that it was a reasonable number?

22 MR. PEACO: I think I wasn't looking -- I wasn't applying  
23 such a criteria to the review that we did. I was asked to  
24 look at the inputs used and the outputs for reasonableness  
25 and consistency with the PPAs. And given that all of



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the -- all of the information that we looked at in terms of inputs and outputs were consistent and reasonable with respect to the PPAs, we deemed that the budget number was a reasonable value. But we weren't looking to see -- sort of define a confidence interval around that number that would be acceptable.

Q.921 - On what do you rely in your statement in 4.2 that you found no material issues with the estimated contract power cost and you found no competition, no issues, no unusual assumptions and no unreasonable PROMOD results, would you just elaborate on that, please?

MR. PEACO: Sure. We were looking for things that would cause a material change in the number, meaning that it would be a noticeable difference from this. I then applied a specific percentage to that. But we didn't find anything that looked like it would warrant a change that would be -- you know, representing material difference in this number from what was estimated by the company.

Q.922 - What in your mind would have represented a material difference?

MR. PEACO: Well let me give you an example. We had -- I think you recall earlier today we talked about the portion of this Phase I audit where we talked about the Point Lepreau capacity factor estimate and had put an estimate

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that the assumption there, a worst case would have been a \$1.4 million variance in the budget. You know, things didn't rise to a level greater than a million dollars, would be something we would have looked at as something we would consider beginning to rise to a level of being important to the total here in terms of individual elements.

Q.923 - Thank you. Now, I would like you to go to page 15 of exhibit A-5, which is the first La Capra report. And I would like you to go to Section 5.4, which is entitled "Coleson Cove Heat Rate". And in that you indicate that you were unable to compare the heat rate used for Coleson Cove because no historical data was available, is that not correct?

MR. PEACO: Yes. The notation there is basically is the historical data was based upon the pre-retrofit era. There is nothing that would have been historical about information to look at.

Q.924 - Your report was prepared in May of 2005?

MR. PEACO: Yes.

Q.925 - Now, Mr. Kennedy, before the lunch break you indicated that in the last few months a more precise heat rate has been developed for Coleson Cove, is that correct?

MR. KENNEDY: What I am referring to there is with respect

2 to the heat rate that Mr. Peaco was looking at was based on  
3 historical heat rate for Coleson Cove that was on the  
4 records with respect to existing within Genco's records  
5 was adjusted to take into the effect of adding the  
6 scrubber with respect to an increased station service  
7 load. So that is the heat rate that Mr. Peaco was looking  
8 at with respect to -- when he evaluated the PROMOD.

9 Q.926 - Now can you tell us if the recent experience in  
10 examining that heat rate supports the heat rate used in  
11 the 2005/2006 fiscal year budget?

12 MR. KENNEDY: As I mentioned, we have not performed a full  
13 heat rate test on Coleson Cove after the refurbishment.  
14 But we plan to do that in the upcoming year with respect  
15 to the output and to verify the heat rate of the -- to  
16 confirm the heat rate on Coleson Cove.

17 Q.927 - Now, Mr. Peaco, the revenue requirement of Disco can  
18 be found in exhibit A-50 on the table 1 of Ms. Clark's  
19 evidence. Do you have that? That's exhibit A-50. And  
20 that will be tab 3, page 2 of Lori Clark's evidence.

21 MR. PEACO: I have that.

22 Q.928 - Thank you. And now if we go to column 1, line 1, we  
23 find the total forecast power purchase cost of Disco for  
24 fiscal year 2007 is one billion and twenty-eight -- excuse  
25 me, I will say it again -- 1.028 billion. Is that

2 correct?

3 MR. PEACO: Yes.

4 Q.929 - Now, Mr. Peaco, is it your professional opinion based  
5 upon the three reviews you have carried out that this  
6 Board can accept this figure as reasonable?

7 MR. PEACO: Yes. I am glad you have asked for that  
8 clarification, because the number before the Board  
9 obviously is primarily reviewed -- or the fuel component  
10 is primarily reviewed in our third audit, the Phase III  
11 audit. A lot of the questions we have had pertain to  
12 Phase I. Based upon our review of the -- particularly of  
13 the fuel variance in this analysis, it is our judgment  
14 that consistent with the PPAs as drafted, the budget  
15 estimate for the -- particularly the fuel component, which  
16 we reviewed in Phase III, is a reasonable estimate of the  
17 fuel expense that would be incurred by Genco on behalf of  
18 Disco in that budget year.

19 MR. MACNUTT: No further questions, Mr. Chairman.

20 CHAIRMAN: Thank you, Mr. MacNutt. Well, the Commissioners  
21 have a few questions, but believe me I know of which I  
22 speak. If we have the opportunity to review our notes  
23 over the evening, why it will save a lot of time.  
24 So I am going to adjourn until tomorrow morning at 9:15.

2 MR. MORRISON: Excuse me, Mr. Chairman?

3 CHAIRMAN: Yes.

4 MR. MORRISON: I know that we have varied the practice from  
5 time to time. I do have some brief redirect, but do you  
6 wish me to save that until after the Commissioners'  
7 questions?

8 CHAIRMAN: Yes, that makes more sense. You may find some of  
9 the Commissioners' questions terribly offensive. I don't  
10 know.

11 MR. MORRISON: Thank you, Mr. Chairman.

12 CHAIRMAN: See you tomorrow morning.

13 (Adjourned)

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Certified to be a true transcript

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of the hearing, as recorded by me,  
18 to the best of my ability.

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