1	New Brunswick Board of Commissioners of Public Utilities
2	
3	In the Matter of an application by the NBP Distribution $\&$
4	Customer Service Corporation (DISCO) for changes to its
5	Charges, Rates and Tolls
6	
7	Fredericton, N.B.
8	November 7th 2005
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	Henneberry Reporting Service
29	

1	INDEX
2	Ms. Zarnett - Direct by Mr. Gorman - page 2271
3	- Cross by Mr. MacDougall - page 2284
4	- Cross by Mr. Hyslop - page 2290
5	- Cross by Mr. Morrison - page 2297
б	- Cross by Mr. MacNutt - page 2303
7	- Redirect by Mr. Gorman - page 2307
8	PI-8 - written response to the question put by Commissioner
9	Sollows - page 2311
10	PI-9 - Undertakings and the subjects to check of the Public
$\begin{array}{c} 11\\ 12\\ 13\\ 14\\ 15\\ 16\\ 7\\ 8\\ 9\\ 0\\ 12\\ 23\\ 2\\ 2\\ 2\\ 2\\ 2\\ 2\\ 2\\ 2\\ 2\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\ 3\\$	Intervenor's witness Mr. Knecht - page 2311

```
1
   New Brunswick Board of Commissioners of Public Utilities
2
3
  In the Matter of an application by the NBP Distribution &
4
   Customer Service Corporation (DISCO) for changes to its
5
   Charges, Rates and Tolls
6
7
   Fredericton, N.B.
   November 7th 2005
8
9
10
11
12
13 CHAIRMAN:
                     David C. Nicholson, Q.C.
14
15 VICE-CHAIRMAN:
                     David S. Nelson
16
17
  COMMISSIONERS:
                     Ken F. Sollows
18
                     Randy Bell
19
                     Jacques A. Dumont
20
                     Patricia LeBlanc-Bird
21
                     Diana Ferguson Sonier
22
                     H. Brian Tingley
23
24
  BOARD COUNSEL:
                     Peter MacNutt, Q.C.
25
26 BOARD STAFF:
                     Doug Goss
27
                     John Lawton
28
                     John Murphy
29
30 BOARD SECRETARY: Lorraine Légère
31
32
    33
     CHAIRMAN: Good morning, ladies and gentlemen. I hope
34
       everybody had a relaxing weekend. I am going to take the
35
       roll call to begin with this morning. Appearing today for
36
       the Applicant?
37
     MR. MORRISON: Good morning, Mr. Chairman. If things start
38
       falling off our tables, we have ironing boards at home
39
       that are wider than these. But in any event, it is Terry
40
       Morrison and David Hashey. With me is Neil Larlee and
```

1 - 2267 -2 Blake Hunter. 3 CHAIRMAN: I was going to make a remark about your ironing board, Mr. Morrison, but I quess not. I couldn't do a 4 5 sleeve on that. Anyway Canadian Manufacturers and Exporters, New Brunswick DIvision? 6 MR. VINCENT: Mike Vincent on behalf of the Canadian 7 8 Manufacturers and Exporters. 9 Thank you, Mr. Vincent. Eastern Wind is not CHAIRMAN: 10 here. Enbridge Gas New Brunswick? 11 MR. MACDOUGALL: Yes, good morning, Mr. Chair. David 12 MacDougall representing Enbridge Gas New Brunswick. My 13 proximity to Board Staff shouldn't be taken as anything 14 except I needed to be at the end of a table where I could 15 put my binders. 16 CHAIRMAN: So noted. Irving Group? The Jolly Farmer isn't 17 here. Rogers? Self-represented individuals? 18 MR. THOMPSON: Terry Thompson, Mr. Chair, Terrence Thompson 19 Consulting. 20 CHAIRMAN: Thank you. Municipal Utilities? 21 Thank you, Mr. Chair. Raymond Gorman appearing MR. GORMAN: 22 as counsel for the Municipal Utilities. This morning I am 23 joined by our consultant Paula Zarnett. And from Saint 24 John Energy I have Richard Burpee, Eric Marr, Dana Young 25 and Jeff Garrett. From Edmundston Energy, Charles Martin.

1	- 2268 -
2	And from Perth Andover Electric Light Commission, Dan Dionne.
3	CHAIRMAN: Thank you, Mr. Gorman. Vibrant Communities?
4	Public Intervenor?
5	MR. HYSLOP: Thank you, Mr. Chair. Peter Hyslop and Donald
6	Barnett this morning, sir.
7	CHAIRMAN: Thanks, Mr. Hyslop. And my scanning of the
8	audience indicates that there are no Informal Intervenors
9	here. But if there is, why speak up and we will note you
10	on the record. Mr. MacNutt, who do you have with you
11	today?
12	MR. MACNUTT: I have Doug Goss, Senior Advisor, John Lawton,
13	Advisor and John Murphy, Consultant, Mr. Chairman.
14	CHAIRMAN: Great. Thanks, Mr. MacNutt. Okay. There is one
15	housekeeping item that Mr. MacNutt and Mr. Hashey and the
16	Public Intervenor at least were talking about. And that
17	deals with notification of a need for the first
18	Intervenors Day.
19	Mr. Hashey, have you been able to distribute a tentative
20	agenda there?
21	MR. HASHEY: I am trying to find a microphone. Sorry, Mr.
22	Chairman. I have yet only a couple of copies out to the
23	Intervenors that I thought from an initial review of the
24	IRs there might be an issue, only to my friends Mr. Hyslop
25	

1 - 2269 and Mr. Gorman. But beyond that maybe it should just be put 2 3 on the record what we are talking about. 4 CHAIRMAN: Okay. I gave you the copy back, Mr. Hashey. Could you share it with us? Basically Mr. Hashey and Mr. 5 MacNutt started talking and there should be a date that 6 parties, if -- sorry, there should be a date when the 7 8 Applicants receives -- sorry, let's a party know that they do not intend to answer an interrogatory. And that would 9 10 be the date that the Applicant is required by our existing 11 schedule to file responses. That is November the 14th. 12 And if the Applicant in fact does not wish to, then they 13 will indicate so and the reasons for not answering it. 14 Then we are putting a new date in the schedule which is November 17, three days later, and that is the date on 15 16 which Intervenors are not satisfied with the responses 17 that they receive from the Applicant, write to the Board 18 with a copy to the Applicant indicating why the response 19 is not acceptable and requesting that the issue be dealt with at a Motions Day. This will also apply to answers 20 21 given where confidentiality is claimed. 22 Then on the 21st of November, Disco delivers binders with 23 the IRs and answers set out in areas with response of 24 Intervenor summarized. That is dealing with these contested interrogatories, I presume, Mr. Hashey. 25

1 - 2270 -Attempts will be made to clarify the issues, exampling 2 3 government policy section 156 issues, unreasonable and irrelevant requests, confidentiality issues, et cetera. 4 November 22nd Motions Day to make presentation on issues 5 6 relating to the interrogatory answers. So I don't anticipate anybody will have a problem with 7 8 that schedule so we will adopt that unless somebody comes at the break -- after the break and says no, it doesn't 9 10 work because. Okay. 11 MR. GORMAN: Mr. Chairman, if I could make one -- just one 12 comment. I spoke with Mr. Hashey with respect to the November 17th deadline for indicating that the response is 13 14 not acceptable and essentially setting forth the reasons 15 why we believe so. And I will be out of town and told him 16 that we will give him the information as to which 17 responses we think aren't acceptable. But the reasons may 18 actually come on the day before because I will be back in 19 town at that time. That seemed to be acceptable to Mr. 20 Hashey. 21 Yes. Mr. Hashey, is that all right? CHAIRMAN: 22 MR. HASHEY: I think so in that instance. The only problem 23 is the binders that we were hoping to distribute would 24 have that information on them, that won't be possible. Obviously it takes time to prepare those and those would 25

1 - 2271 -2 be prepared for the Board like we have done in the past, so 3 that the Board can follow through with the questions and 4 answers and objections as we proceed on Motions Day. 5 We will do the best we can. There may have to be some 6 additions. I respect that. 7 MR. GORMAN: And all I am really suggesting is that we have 8 some additional time or be able to raise arguments that 9 may not have been set forth in our written response. 10 That's all. And it may be that no new arguments will 11 arise, but I just wanted to make sure that we had the 12 right to do that. 13 CHAIRMAN: Okay. You are on the record for that, Mr. 14 Gorman. MR. HASHEY: Mr. Chairman, I guess the key there is that we 15 16 know which IRs so that we can include those in a binder, 17 that's all. I think that can be done. 18 MR. GORMAN: And that won't be a problem. 19 CHAIRMAN: Good, thank you. Now any other preliminary matters? If not, Mr. Gorman, would you call your witness? 20 21 MR. GORMAN: Thank you. I would call Paula Zarnett. 22 PAULA ZARNETT, sworn: 23 DIRECT EXAMINATION BY MR. GORMAN: 24 Q.1 - Good morning, Ms. Zarnett. Would you please introduce

25 yourself to the Board?

1		- 2272 - Ms. Zarnett - Direct -
2	A.	My name is Paula Zarnett. I am vice-president of Barker
3		Dunn & Rossi and I am here to give evidence on behalf of
4		the Municipal Utilities.
5	Q.2	- And is your I will refer you to exhibit UM-1. Do you
б		have that in front of you?
7	A.	I do.
8	Q.3	- And is your curriculum vitae found at the back of that
9		report?
10	Α.	It is.
11	Q.4	- And in addition to the curriculum vitae at the back of
12		the report, I would refer you to pages 3 and 4 and of your
13		report.
14	A.	Yes. Those pages summarize very briefly the
15		qualifications of my firm and some of my background
16		experience in cost allocation studies.
17	Q.5	- And in particular at page 4 of your report, I believe
18		that deals with your background studies?
19	A.	That's right. Starting, have got 20 years in studies in
20		the natural gas sector, a number of them in the
21		electricity sector going up to today.
22	Q.6	- And the information found on pages 3 and 4 and in the
23		attachment with your curriculum vitae, is that an accurate
24		summary of your qualifications?
25	A.	Yes, it is.

1	- 2273 - Ms. Zarnett - Direct -
2	MR. GORMAN: Mr. Chairman, I guess at an earlier time I had
3	canvassed other counsel present at the hearing and I
4	understand that there would be no objection based on this
5	pre-filed curriculum vitae to having Ms. Zarnett declared
6	as an expert witness in the area of class cost allocation
7	and rate design.
8	So I would ask the Board to declare her to be an expert in
9	that area for the purpose of this hearing.
10	CHAIRMAN: And the Board will accept her as an expert as
11	outlined by yourself.
12	MR. GORMAN: Thank you.
13	Q.7 - Ms. Zarnett, are there any corrections to your evidence?
14	A. Yes, there is. In the course of responding to the
15	interrogatories and specifically in UM exhibit 2, UM EGNB
16	IR number 12
17	Q.8 - Perhaps you can give us that citation again. It's
18	exhibit 2
19	A. UM-2, and it's information request UM ECNB EGNB IR
20	number 12.
21	Q.9 - Yes.
22	A. At the time that I was responding to that, I noticed two
23	errors in what was table 3 to my evidence, and those are
24	at lines 7 and 8. At line 7 the original version says
25	that the allocator is sales revenue. I'm recommending a

1	- 2274 - Ms. Zarnett - Direct -
2	change to that and the new label should be all costs other
3	than regulatory between industrial transmission and

wholesale. So that causes a -- that's no change in the
numbers that are involved.

6 Q.10 - Yes.

7 Those numbers had already been changed to reflect that Α. methodology but the words in the final column that says 8 9 basis had not been changed. So that has been corrected. 10 Perhaps before you continue, Mr. Chairman, I MR. GORMAN: 11 have photocopied a number of copies of the table from UM-2 12 IR-12 because it's a fairly small chart. I don't know 13 about you, I have some difficulty in reading it. So perhaps I could -- I don't think there is any necessity to 14 15 have this re-marked because it is already part of evidence 16 in the IR response, but I think if you would like, I can 17 distribute copies that are easier to read.

18 CHAIRMAN: That would be appreciated by some of us up here.
19 There are some other people up here that are confused, Mr.
20 Gorman, so I feel able to ask the question. The revised
21 table 3 should be put with Ms. Zarnett's evidence or the
22 interrogatory response?

23 MR. GORMAN: Perhaps I can explain. As a result of an

interrogatory from I believe it was EGNB interrogatorynumber 12, Ms. Zarnett revised the table and it's found as

1	- 2275 - Ms. Zarnett - Direct -
2	part of the response to interrogatory 12.
3	And it effectively had already amended her evidence
4	through the interrogatory process. But it wouldn't be
5	apparent to somebody reading her report because they would
6	have to also go to the interrogatory to find the amended
7	information. So it's already part of exhibit 12. I just
8	wanted to provide it as a separate sheet for ease of
9	reference today.
10	CHAIRMAN: So that would attached to the evidence or to
11	the report?
12	MR. GORMAN: Effectively this would replace the table 3
13	which is UM-1.
14	CHAIRMAN: Great. Thank you.
15	Q.11 - Now that everybody has a copy of the revised table 3,
16	Ms. Zarnett, perhaps we can go back and start from the
17	beginning. I think you said the change was the first
18	change was at line 7?
19	A. That's correct. In the original version under the column
20	that says "Basis"
21	Q.12 - Yes.
22	A at line 7 of the original version says "sales
23	revenue between industrial transmission and wholesale". I
24	have changed the words to read, "all costs other than
25	regulatory between industrial transmission and wholesale".

1	- 2276 - Ms. Zarnett - Direct -
2	The numbers are not changed because they already reflect all
3	costs other than regulatory between industrial
4	transmission. It was only the words that were in error.
5	Q.13 - Okay.
б	A. And in row 8 the words say, number of full-time
7	equivalents assigned. This was the methodology proposed
8	by Disco. It's an acceptable methodology. I changed it
9	inadvertently. So I have changed those figures back to
10	reflect the figures that were in Disco's original addendum
11	3.
12	So the number that says 44 on the new version is 44 in
13	Disco's table, that's changed from 41 in my table, and the
14	135 was changed from 139.
15	Q.14 - And would these changes be reflected throughout the
16	table.
17	A. They flow through to the other computations in the table
18	and have the effect of increasing the total allocation of
19	cost to the wholesale customers by \$3,000 and reducing the
20	allocation to the industrial customers by \$3,000.
21	Q.15 - Thank you. Perhaps, Ms. Zarnett, then at this time you
22	could review for the Board the nature of your evidence?
23	A. Yes. This report was prepared totally by me in response
24	to a request from the Municipal Utilities in this

2277 - Ms. Zarnett - Direct proceeding, and to address two issues of concern with regard

to the revenue responsibility that is being proposed byDisco for the wholesale class.

The first section of my report is a brief introduction to 5 that scope. The second section, which we have already 6 7 touched on a little bit, is the qualifications of myself 8 and my firm. The third section addresses the first issue of concern which is the allocation of general, shared and 9 10 Holdco costs. And the final section addresses the issue 11 of the 1.05 proposed revenue to cost ratio for the class. 12 Q.16 - In preparing your report, what was your source of

13 information or data?

14 A. All the information came from the numbers and information15 filed by Disco.

16 Q.17 - And would it perhaps have also included interrogatory
17 responses?

18 A. Yes.

19 Q.18 - So what specifically is addressed in your report, what
20 issues?

A. The first issue of concern is the allocation of general, Holdco shared and corporate service costs which appeared in Disco's evidence as addendum 3 to the cost allocation study. Of particular concern are two issues, the one/third, one/third, one/third allocation of costs

1	- 2278 - Ms. Zarnett - Direct -
2	that are within Disco and within Holdco for regulatory costs,
3	and the second issue is the use of revenue as an allocator
4	for a very large component of the other costs.
5	The tables in the report, tables 1, 2 and 3, show my
6	computations to show the effects of those allocations and
7	to review some alternative methods for the allocation of
8	regulatory costs.
9	Q.19 - Now what conclusions and recommendations have you made
10	in your report with respect to those first two issues that
11	you have talked about?
12	A. First I would conclude that for regulatory costs a
13	one/third allocation is not appropriate, and that given
14	some tests of reasonableness and an overall best estimate
15	of cost causality, as it's possible to do in this case,
16	that the use of the total of other allocated costs
17	represents the best allocator for that.
18	In terms of the other Holdco costs where sales revenue has
19	been used, I would conclude that sales revenue is not an
20	appropriate allocator because it introduces the effects of
21	the revenue to cost ratios being proposed into the
22	allocator, and that for the most part a cost based
23	allocator is certainly preferred to revenue.
24	I also have concerns about in terms of the allocation
25	of Holdco costs, that since a portion of those

1	- 2279 - Ms. Zarnett - Direct -
2	have already been allocated to the generation and transmission
3	functions, that using an overall total cost allocator may
4	represent double counting and that perhaps that should be
5	reviewed by Disco.
6	Q.20 - In coming to your conclusion on these two issues, did
7	you consider more than one option? Did you consider a
8	number of options?
9	A. Yes. For specifically for the regulatory costs
10	referring to table 2
11	Q.21 - Yes.
12	A the three rows in this table represent Disco's
13	distribution, transmission, industrial and wholesale. So
14	they are the same classifications that were presented by
15	Disco in addendum 3, and that's the level at which I'm
16	working here. The first column shows the one/third,
17	one/third, one/third allocation as proposed by Disco and
18	in the second column it just computes those ratios.
19	In the second and third column, this is an attempt to test
20	an allocator that is based on all costs other than
21	regulatory. So column 3 draws the total allocated costs
22	from the CCAS. In the second column the proposed
23	allocation of 793 is subtracted. And column 5 computes
24	the percentages allocated that would result from treating
25	it on the basis of all other costs.

- 2280 - Ms. Zarnett - Direct In columns 6 and 7, I have used Disco's OM&A, and the
reason for having a look at this is that the NERUC manual
recommends the use of OM&A costs as the allocator for
regulatory costs. So I have started with OM&A costs from
the CCAS, subtracted the 793 from each class and computed

7 the allocator there.

8 In column 9, this one uses the supply transmission and distribution OM&A, and I tested that again because of the 9 10 NERUC recommendation. If we were dealing with an 11 integrated utility, it would be OM&A only for supply transmission each function, but we could no longer 12 13 separate that, so I have used the total cost at the supply 14 and transmission level, and the OM&A at the Disco level 15 and done the same computation.

16 In column 11 is something different looking for a measure 17 of class causality, and it's the number of rate classes 18 for cost allocation purposes. So Disco distribution then 19 is seven rate classes, industrial transmission is one and wholesale is one. So that computes the allocator there. 20 Q.22 - And perhaps you can tell us which of the alternate 21 22 allocation approaches you recommended and why? 23 Well certainly I would reject one-third, one-third, one-Α. 24 third, looking at the Disco OM&A cost, even though it

1 - 2281 - Ms. Zarnett - Direct -2 is perhaps closest to what NERUC would recommend, this is a 3 bundled utility, on the fact of it the allocators look 4 very skimpy from the wholesale class' point of view and 5 industrial. I think overall that if we are really talking about what causes regulatory costs, what is really there 6 7 is that the Applicant has costs and has rates which then 8 come in for scrutiny by this Board and therefore, the magnitude of those to some extent reflects the causality 9 10 of those costs and the participation of those customers in 11 it. So I would support either that it is the combination of 12 13 all costs or an argument could be made to exclude

14 transmission on the basis that those costs have been

15 scrutinized elsewhere and ought not to be included here. 16 But either one, the impact of excluding transmission is so 17 small, that it is probably not worth that refinement. 18 Q.23 - Thank you. Now did you, also in your report, address 19 the target revenue to cost ratio of 1.05, which is established for the wholesale customer class? 20 Yes, I did. That is in section 4 of my report. 21 Α. And there

are three tables supporting that. Overall in looking at that first in reference to table 4, that table sets out the revenue to cost ratios of the wholesale class

1 - 2282 - Ms. Zarnett - Direct -2 back through all the cost allocation studies filed by Disco in 3 this hearing and computes the cumulative over-contribution 4 over all those years, which is well in excess of \$100,000,000. 5 The second point of view from which I approached this was 6 7 to consider that now that the industry is restructured, it 8 can be viewed as having four distribution utilities in the

9 province, Disco's distribution and the three municipal

10 utilities, Saint John Energy, Energy Edmundston and Perth11 Andover.

12 And each of those receive supply at the wholesale level. 13 It takes transmission services in order to serve its 14 customers and has a distribution system through which it 15 serves those customers. And it seems reasonable to me, 16 and in the context of an unbundled electricity structure, 17 that those entities should be treated on an equal basis as 18 distributers with those services.

So table 5, using the figures that were in the filed customer class allocation study aggregates Disco's distribution classes and computes for them as proposed by Disco a revenue to cost ratio in aggregate for that distribution, that group of distribution customers of 1.015, whereas by contrast the wholesale class is being asked to contribute 1.05.

1	- 2283 - Ms. Zarnett - Direct -
2	Q.24 - And what about the other transmission customer, what
3	are they being asked to contribute?
4	A. Transmission small industrials and it was very difficult
5	to find the numbers going back to those tables but I did
б	make an attempt, .761 and the transmission large
7	industrials .946.
8	Q.25 - Ms. Zarnett, do the analysis and conclusions contained
9	in your report represent your professional opinion with
10	respect to the issues that are addressed in the report?
11	A. Yes, they do.
12	Q.26 - And does your report, together with its conclusions,
13	contain all the evidence that you wish to provide to the
14	Board, subject of course to cross examination here today?
15	A. Yes. And to the items that are in the information
16	requests.
17	Q.27 - And obviously in addition to the comments you have
18	already made this morning?
19	A. Yes.
20	MR. GORMAN: Thank you.
21	CHAIRMAN: Now Canadian Manufacturers, any questions of this
22	witness?
23	MR. VINCENT: Not at this time.
24	CHAIRMAN: Okay. And Mr. MacDougall?
25	MR. MACDOUGALL: Yes, Mr. Chair.

1 - 2284 - Cross by Mr. MacDougall -2 CHAIRMAN: Yes. Do you want to move up, sir. 3 MR. MACDOUGALL: Yes. 4 CHAIRMAN: Thanks. 5 CROSS EXAMINATION BY MR. MACDOUGALL: MR. MACDOUGALL: Good morning, Ms. Zarnett. б MS. ZARNETT: Good morning. 7 8 MR. MACDOUGALL: Good morning, Mr. Chair, Commissioners. Q.28 - I have only one line of questions today, Ms. Zarnett, 9 10 and they all derive only out of one document. So if I 11 could ask everyone to pull up exhibit A-3. That is Evidence Phase 2, 18 April 2005, Volume 1 of 1. And in 12 13 that document if we could go to the tab towards the end called "Schedules". It's the tab before the tab entitled 14 15 "Addenda". I believe it's the third last tab. And then 16 within those schedules if we could go to 6.1, which is on 17 page 23. 18 And my questions are just going to revolve around this 19 schedule. Now just to start off, Ms. Zarnett, you were here during the Municipal Utilities' counsel cross 20 21 examination of the Disco panel, correct?

22 A. Some of it.

Q.29 - During that cross examination I recall that various
 questions were asked regarding the different revenue to
 cost ratios between the municipal class and the large

1	- 2285 - Cross by Mr. MacDougall -
2	industrial class. My understanding is you were here during
3	that period of the cross examination?
4	A. Yes.
5	Q.30 - Now if we could turn to schedule 6.1?
6	A. I have it.
7	Q.31 - And again I recall that your counsel was pointing out
8	that the wholesale revenue to cost ratio in the Disco
9	study was 1.05. And if we look at that we can see that
10	that's the RC ratio at column 6, line 10 of schedule 6.1,
11	correct?
12	A. Yes.
13	Q.32 - And just so that everyone is clear on how this is
14	derived, and we will just use the wholesale as an example,
15	this is a comparison of the \$90,595,000 in column 1, fully
16	allocated revenue to the class to the total cost for
17	the class in column 5 of \$86,295,000, correct?
18	A. Yes.
19	Q.33 - You would do that comparison and then you get the ratio
20	in column 6?
21	A. That's how it's done.
22	Q.34 - And that's the same for all classes in this document,
23	correct?
24	A. Yes.
25	Q.35 - Now again as I recall, your counsel brought the

1	- 2286 - Cross by Mr. MacDougall -
2	witnesses through line 7 dealing with the large industrial
3	class, where the large industrial rate is showing an RC
4	ratio of .95, correct?
5	A. Yes.
б	Q.36 - And Mr. Gorman made a point that this was based on a
7	differential of approximately \$15 million, i.e., the total
8	cost of \$315 million compared to the fully allocated
9	revenue of approximately \$300 million, correct?
10	A. Yes.
11	Q.37 - Now, however, as I recall your counsel did not bring
12	the Disco witnesses up through columns 1 through 3 dealing
13	with residential, did he?
14	A. I don't recall.
15	Q.38 - But can you take it subject to check that he did not
16	specifically go through those RC ratios?
17	A. Sure.
18	Q.39 - And that's what I would like to do today, okay?
19	A. Okay.
20	Q.40 - So if we can go to column 1, residential, you will see
21	there that the RC ratio is .908, correct?
22	A. Yes.
23	Q.41 - And that's comparing \$529,792,000 in costs to
24	\$480,905,000 in revenue, correct?
25	A. Yes.

1	- 2287 - Cross by Mr. MacDougall -
2	Q.42 - And here if you could just quickly look at those, the
3	differential is approximately \$49 million, correct?
4	A. That's right.
5	Q.43 - And if we go to line 2, we will see the RC ratio for
6	the electric heat customers is even lower than that for
7	the residential class as a whole and the RC ratio for the
8	electric customers is .879, correct?
9	A. Right.
10	Q.44 - And again that is based on comparing total costs of
11	approximately 401 million compared to fully allocated
12	revenue of approximately 352 million, correct?
13	A. Right.
14	Q.45 - Now again then that's approximately \$49 million,
15	correct?
16	A. That looks about right.
17	Q.46 - And if you can just bear with me I think we will see
18	where we are going. If we go the residential non-electric
19	heat customers, their RC ratio is .998, very close to
20	unity, because their total cost if \$128,624,000 and their
21	total revenue is \$128,430,000, correct?
22	A. Yes.
23	Q.47 - So essentially the entire differential between costs
24	and revenue in the residential class is due to the
25	electric heat customers, correct?

1	- 2288 - Cross by Mr. MacDougall -
2	A. It would appear so from this study.
3	Q.48 - Good. And that differential is \$49 million?
4	A. Yes.
5	Q.49 - So the residential electric heat customers are \$49
6	million below recovery of their fully allocated costs,
7	correct?
8	A. Yes.
9	Q.50 - Or their total costs. Now going back to the group you
10	are testifying for today, the wholesale customers, and if
11	we look again at line 10, the wholesale customers are a
12	little over \$4 million over cost, correct?
13	A. That's correct.
14	Q.51 - So just accepting Disco's numbers for now, I am
15	wondering if you could concede that the revenue to cost
16	ratio for the residential electric heat customers is
17	significantly below the ratio for the large industrial
18	class, correct?
19	A. Yes.
20	Q.52 - And the differential again is \$49 million compared to
21	the differential with the large industrial of \$15 million,
22	correct?
23	A. Yes.
24	Q.53 - So there is lots of room in the residential electric
25	heat class to recover more of their costs if one is trying

1	- 2289 - Cross by Mr. MacDougall -
2	to move classes closer to unity, correct?
3	A. Yes. Assuming that they are treated as a separate class.
4	
5	Q.54 - Maybe you can well within the residential class as a
6	whole
7	A. Yes.
8	Q.55 there is lots of room for manoeuvre if one, for
9	example, let's pick the rate design, if one changed the
10	rate design in order to recover more costs from the
11	electric heat customers, there is plenty of room within
12	that framework in order to recover the \$4 million of over-
13	collection by the wholesale class, correct?
14	A. Suitable changes in rate design would result in reduction
15	of the subsidies within the class.
16	Q.56 - Yes. And the biggest differential of any of these
17	classes is the residential electric heat customers that
18	are showing a differential of some \$49 million below
19	costs, correct?
20	A. It is.
21	Q.57 - Thank you.
22	MR. MACDOUGALL: Thank you very much, Ms. Zarnett. Mr.
23	Chair, Commissioners, thank you very much.
24	CHAIRMAN: Thank you, Mr. MacDougall. Self-represented
25	individuals have any questions? Public Intervenor? Mr.
26	

1	- 2290 - Cross by Mr. Hyslop -
2	Hyslop, do you want to come up front?
3	CROSS EXAMINATION BY MR. HYSLOP:
4	Q.58 - Good morning, Mr. Chairman, Commissioners, Ms. Zarnett.
5	My name is Peter Hyslop, I am the Public Intervenor and I
6	have one short line of questions. I will only be making
7	reference to your evidence which is filed and a couple of
8	sections of the White Paper, for the benefit of the Board.
9	First just to make a quick clarification. My friend Mr.
10	MacDougall asked you a series of questions about the
11	revenue cost ratios that were contained in the evidence
12	prepared by Disco, is that correct?
13	A. Yes.
14	Q.59 - And the schedule 6-1 you were looking at are the
15	revenue cost ratios that result from the use of Disco's
16	presented methodology for cost allocation at this hearing,
17	is that correct?
18	A. That's right.
19	Q.60 - And would it be fair to say that although you didn't
20	prepare one, that there are other cost allocation
21	methodologies that have been put in issue during the
22	course of this hearing as well?
23	A. That's correct.
24	Q.61 - And I don't think it's too big a leap of faith to

suggest that those other cost allocation studies have

1 - 2291 - Cross by Mr. Hyslop -2 suggested different revenue cost ratios, if they were adopted, 3 than the ones that were proposed by Disco, would that be correct? 4 That's correct. All those answers were strictly in 5 Α. 6 reference to this table as presented. 7 Q.62 - Thank you very much, Mrs. Zarnett. Now I have just one 8 quick line of questioning and with respect to that I would 9 refer you to your evidence, which is UM-1, and starting at 10 page 13 thereof. 11 Α. I'm there. 12 Q.63 - Right. And with respect to that -- I'm going to 13 summarize but it's my understanding from reading that and 14 in particular lines 17 through 20 in your evidence this morning, it would be your view that each of the different 15 16 distribution companies, including Disco and the three 17 distribution companies that you represent, should on the 18 basis of fairness and equity, should be receiving their 19 energy all at the same price. Would that be a summary of your evidence when it comes to 20 21 the RC ratios? 22 That they should receive the same RC ratio. Α. 23 0.64 - Right. Okay. And if I might take that -- did you --24 and you are dealing with this strictly at the distribution level, correct? 25

1	- 2292 - Cross by Mr. Hyslop -
2	A. That's right.
3	Q.65 - Right. Now I guess my concerns you haven't gone on
4	and done an analysis as to how this might affect the
5	residential customers of each of the different utilities,
6	is that correct?
7	A. No. Presumably it would not have any necessary effect on
8	the customers of Disco if the revenue to cost ratio
9	remains where Disco has recommended.
10	Q.66 - Sure. Now where I want to go at is and I want to
11	refer you, if I could, to the White Paper at page 5,
12	section 2.1.
13	A. Where do I find a copy of that?
14	Q.67 - I'm sorry. The White Paper
15	A. Thank you.
16	Q.68 - I refer you to page 5, section 2.1.
17	A. Yes.
18	Q.69 - Yes. It's under the heading, "New Brunswick Energy
19	Profile", and section 2.1 is sub-headed, "Energy Demand".
20	Do you have that?
21	A. Yes.
22	Q.70 - Right. And the first paragraph reads, "Approximately
23	756,600 people live in New Brunswick, primarily along the
24	coasts and in the river valleys. There are seven cities
25	and nearly 52 percent of the province's population lives

1	- 2293 - Cross by Mr. Hyslop -
2	in urban areas." Do you read that?
3	A. Yes.
4	Q.71 - Right. And do you have any reason to disagree with the
5	statement that we have just read out of the White Paper,
6	Ms. Zarnett?
7	A. No, I have no other information on it.
8	Q.72 - Okay. And I was wondering if in the course of doing
9	your study, whether you were asked or did you make any
10	analysis of the rural/urban split in each of the municipal
11	customers that you represent?
12	A. I did not.
13	Q.73 - Okay. Would it be fair from your understanding to say
14	that the percentages in each of these utilities you
15	represent is probably not 52 percent rural, or do you have
16	any idea on that?
17	A. I really couldn't answer that.
18	Q.74 - Fair enough. Now moving on, if I could, to section
19	or page 21 of the White Paper. Under the heading or
20	under section 3.1.3.6, Distribution Electric Utilities
21	A. Yes.
22	Q.75 you have that? And the White Paper makes the
23	following comment and I'm looking at the last paragraph on
24	page 21. It says, "The three municipal electric utilities
25	in New Brunswick serve a relatively dense urban market
26	

1	- 2294 - Cross by Mr. Hyslop -
2	with a higher proportion of general service (commercial and
3	small industrial) customers which have rates that are
4	higher than their cost of service." Do you read that?
5	A. What line are we at, please?
б	Q.76 - I'm at the bottom paragraph on page 21. It starts off,
7	the three municipal
8	A. Okay. Yes.
9	Q.77 - Yes?
10	A. Yes.
11	Q.78 - Right?
12	A. Yes.
13	Q.79 - You have read that. Do you have any reason to disagree
14	with that statement contained in the White Paper?
15	A. I have no other information.
16	Q.80 - Okay. And the second sentence in that paragraph reads,
17	"Conversely the crown utility serves a diverse market
18	comprised of both urban areas and low density areas. The
19	creation of additional urban distributor electricity
20	electric utilities is likely to result in higher costs for
21	the remaining crown utility customers since the cost of
22	serving urban customers is generally less than the cost of
23	serving rural customers." Do you read that statement?
24	A. Yes.
25	Q.81 - Right. And do you have any evidence or reason to

1	- 2295 - Cross by Mr. Hyslop -
2	disagree with the statement that we have just read out?
3	A. I have no information on that.
4	Q.82 - Thank you very much. Also if I look down to the last
5	sentence it starts "the select committee" and it continues
б	over into page 22. It says, "The select committee
7	reported that report noted that some committee members
8	believed that there was an inequity in the existing
9	franchise rights of the three municipal utilities, quote,
10	arising from the fact that these three municipalities may
11	not provide direct support toward ensuring the
12	affordability of electricity to rural New Brunswick." You
13	read and confirm that sentence, Ms. Zarnett?
14	A. It's there.
15	Q.83 - Right. And you have no reason to disagree with the
16	statement that is contained therein?
17	A. I have no information about it.
18	Q.84 - Thank you. Okay. Now I just want to perhaps just
19	follow up on that briefly. Now as it stands at present, a
20	residential customer in Fredericton or Moncton, where they
21	don't have a separate utility, you know, would appear to
22	be providing an element of support for rural customers.
23	And I appreciate this is not quantified. You haven't done
24	any analysis to determine whether that would be true or
25	not true?

1 - 2296 - Cross by Mr. Hyslop -No. Nor did I see any evidence of it in this proceeding. 2 Α. 3 Q.85 - I agree. But if we are going to ask customers in Fredericton or Moncton to provide an element of support on 4 5 the basis of fairness and equity, would it not also be fair to ask urban customers in Saint John or Edmundston to б be providing a similar element of support for rural 7 customers in New Brunswick? 8 As long as it's similar and part of an explicit policy. 9 Α. 10 Q.86 - Right. Okay. And I guess to confirm again, even for 11 your own clients you haven't made any analysis of the 12 difference between an urban to rural subsidy, that would be correct? 13 14 A. No, I have not. 15 MR. HYSLOP: Right. Thank you. Thank you, Mr. Chairman. Those are my questions. Thank you very much, Ms. Zarnett. 16 CHAIRMAN: Thank you, Mr. Hyslop. Mr. Morrison, how long do 17 18 you think your questioning will take? 19 MR. MORRISON: About 15 minutes, Mr. Chairman. CHAIRMAN: Okay. I suggest we take a break now and come 20 21 back with your questioning. 22 (Recess) 23 CHAIRMAN: Go ahead, Mr. Morrison. 24

1	- 2297 - Cross by Mr. Morrison -
2	CROSS EXAMINATION BY MR. MORRISON:
3	MR. MORRISON: Thank you, Mr. Chairman. Good morning, Ms.
4	Zarnett.
5	MS. ZARNETT: Good morning.
6	MR. MORRISON: My name is Terry Morrison. I will be asking
7	you some questions on behalf of the Applicant, Disco.
8	Q.87 - I want to turn to table 5 of your evidence, Ms.
9	Zarnett.
10	A. I have it.
11	Q.88 - Now if I understand what you are doing there is you are
12	basically trying to compare the same customer classes that
13	the Municipal Utilities serve to those that Disco's
14	serves. Is that correct?
15	A. That is correct.
16	Q.89 - Okay. And you are making a comparison of the revenue
17	to cost ratios for each of the what I will call retail
18	rate classes of Disco and comparing them to the 1.05 for
19	wholesale. Is that correct?
20	A. What I am trying to do is compare in aggregate the retail
21	customers
22	Q.90 - Aggregate, yes.
23	A. Okay.
24	Q.91 - And Mr. Hyslop drew you through some of the differences
25	in the systems, if you will, between the Municipal

1	- 2298 - Cross by Mr. Morrison -
2	Utilities and Disco and you had no reason to disagree with the
3	comments that he made. Correct?
4	A. No. Except that if that is going to be a consideration,
5	it should be explicit and based on cost studies around
6	that.
7	Q.92 - Okay. And if I understand the questioning from Mr.
8	Gorman, and I am trying to put this in general terms, I
9	believe the Municipal Utilities are taking the position
10	that there are four suppliers of retail services,
11	distribution services in New Brunswick, the Municipal
12	Utilities and Disco. And therefore, they should all
13	their customers should all be treated generally the same.
14	Is that a fair synopsis of the position?
15	A. Yes, I think it is.
16	Q.93 - Okay. But the Municipal Utilities are not distribution
17	customers, are they? The are wholesale customers?
18	A. They are wholesale customers.
19	Q.94 - And you are aware, Ms. Zarnett, that Disco has an
20	obligation to provide standard service?
21	A. Yes.
22	Q.95 - And the Municipal Utilities do not. Is that correct?
23	A. That is correct.
24	Q.96 - Would you agree with me, Ms. Zarnett, that given the
25	differences in the systems, if you are going to look at

1	- 2299 - Cross by Mr. Morrison -
2	the revenue to cost the aggregate revenue to cost ratios of
3	Disco's retail customers, that that the appropriate
4	comparison would be to the revenue to cost ratios that
5	those same customers have in let's say the Saint John
6	Energy system?
7	A. Do I understand you that you are asking for a comparison
8	of residential general service to general service and so
9	on?
10	Q.97 - Correct.
11	A. Well I am staying with you.
12	Q.98 - Okay. Now I understand from your c.v. that you have
13	done at least two cost allocation studies for Saint John
14	Energy?
15	A. Yes. Those were some years ago.
16	Q.99 - Okay. Have you been provided with, or have you reviewed
17	any current cost allocation studies with respect to Saint
18	John Energy or any of the other Municipal Utilities?
19	A. I have not.
20	Q.100 - Would you agree with me, Ms. Zarnett, that if one were
21	to look at the revenue to cost ratios for those same
22	customer classes that you have aggregated for Disco, that
23	that would be a more meaningful comparator?
24	A. No, I wouldn't.
25	Q.101 - Why not?

1	- 2300 - Cross by Mr. Morrison -
2	A. Because each distribution utility has to make decisions
3	based on history and whatever situation it is in at the
4	time, the principle of gradualism and so on, how it will
5	bring its individual customer classes to an appropriate
6	revenue to cost ratio. And the fact that one has made
7	more progress in that respect and another one not
8	shouldn't affect how those customers are regarded.
9	Q.102 - Do you have available in the or can you provide any
10	revenue to cost ratios that are coming out of any of the
11	cost allocation studies prepared for the Municipal
12	Utilities? Would you undertake to do that?
13	A. I don't have any that are recent and I haven't reviewed
14	any.
15	Q.103 - Would your client and Mr. Gorman can jump in
16	would your client be prepared to provide that information?
17	MR. GORMAN: If I could have a moment? I'm not sure how
18	long it might take to provide that type of information.
19	Mr. Chairman, I am informed by Mr. Martin from Edmundston
20	and Mr. Young from Saint John, that first of all with
21	respect to Saint John it might take two to three weeks to
22	get the information that would be required. And Mr.
23	Martin says that Edmundston does not have that information
24	readily available. So and Perth Andover's, I believe
25	they have something that is two or three years

1 - 2301 - Cross by Mr. Morrison -2 old. 3 So I don't believe that at this stage in the proceeding, it would be possible to give that undertaking and fulfil 4 5 it in a timely fashion. MR. MORRISON: I will leave it there, Mr. Chairman. 6 7 Q.104 - I would like you, Ms. Zarnett, to turn to page -- well 8 the bottom of page 12 of your evidence. A. I am there. 9 10 Q.105 - It goes from the bottom of page 12 actually over to 11 the top of page 13, I believe. 12 A. Yes. 13 Q.106 - No. I'm sorry. It's the bottom of page 10 and the 14 top of page 11. 15 A. Okay. Q.107 - And if I understand what you are saying there, you say 16 17 that the language of the contracts, and you are talking 18 about the contracts between Disco and the Munis, if you 19 will, conveys the intention that the revenue to cost ratios be "reduced to .105 or below". Correct? 20 21 A. Yes. 22 Q.108 - That is the conclusion you have arrived at after 23 reading the contract? 24 A. That is right.

25 Q.109 - Okay. I am going to ask you to turn to exhibit A-15.

1 - 2302 - Cross by Mr. Morrison -2 A. A-15. 3 Q.110 - It will be in the cart behind you. It's appendix 11. 4 A. Okay. Q.111 - So that's A-15, appendix 11. I am just waiting for 5 the other Commissioners -- everybody has that? And if you б 7 could turn to page 11. And could you read the first 8 paragraph on page 11 into the record, please? "Effective April 1st for each of the years from 1998 to 9 Α. 10 2000 inclusive, the rate adjustment shall be based on the 11 difference between NB Power's projected revenue to cost 12 ratio for service to the wholesale customer class for the 13 upcoming year and 105 percent. And thereafter the revenue to cost ratio shall be maintained at 105 percent until the 14 termination of the contract. This methodology is 15 illustrated in appendix D attached hereto". 16 17 Q.112 - Thank you, Ms. Zarnett. And I would ask you to turn 18 to Table 4 of your evidence -- in your evidence? 19 Α. I have it. Q.113 - And if we just look at the last column, which is 20 21 excess of revenue over cost? 22 Α. Yes. 23 0.114 - And you have a dollar figure, correct? 24 A. Yes. 25 Q.115 - And am I correct that that figure is calculated on the

1	- 2303 - Cross by Mr. Morrison -
2	basis of a revenue to cost ratio above unity, above one-to-
3	one?
4	A. Yes. It's simply a subtraction of the revenue and the
5	cost.
б	Q.116 - But it is based on a revenue to cost the deviation
7	from unity, correct, one-to-one?
8	A. Yes.
9	MR. MORRISON: Those are all my questions, Mr. Chairman.
10	Thank you.
11	CHAIRMAN: Thank you, Mr. Morrison. Go ahead, Mr. MacNutt.
12	CROSS EXAMINATION BY MR. MACNUTT:
13	Q.117 - Good morning. I am Peter MacNutt, counsel to the
14	Board. The first question is I want you to refer to page
15	l of your c.v. There is a part which is in the back of
16	your exhibit.
17	A. Okay.
18	Q.118 - And there is a heading there, "Experience By Subject
19	Area" and the subheading, "Saint John Energy". It
20	indicates that you were involved in two studies to
21	allocate bundled costs of electricity service to customer
22	classes. One of these studies included analysis of
23	metered system load profiles and publicly available
24	typical customer profiles to develop demand cost
25	allocation factors. This is the area of study I think Mr.
0.5	

1	- 2304 - Cross by Mr. MacNutt -
2	Morrison was talking to you about?
3	A. Yes.
4	Q.119 - One of those studies included an analysis of metered
5	system load profiles. Do you think this information would
6	be useful to the Board?
7	A. The metered information as I recall was at the substation
8	level. It was not class load profile information.
9	Q.120 - And when was that prepared, can you remember?
10	A. Four or five years ago.
11	Q.121 - Do you think it would be of assistance to the Board if
12	it had that information before it?
13	A. I don't specifically see how it would.
14	Q.122 - I am going to switch over and deal with time of use
15	rates. What advice would you give the Board regarding the
16	implementation of real time or time of use rates for
17	transmission service customers?
18	A. Well, certainly before restructuring in Ontario, we had
19	time of use rates for wholesale customers, for the large
20	direct customers of Ontario Hydro and for the Municipal
21	Utilities. Those were both time of day and seasonal.
22	There were some implementation difficulties initially, but
23	they did work well and they did give an opportunity
~ ^	

1 - 2305 - Cross by Mr. MacNutt -2 for a variety of load shifting programs to be administered by 3 the distributors for their customers. 4 Those were, as I recall, accompanied by a requirement that all customers with loads over 5 megawatts, even if they 5 6 were served within from the distribution system also got a 7 time of use rate. At the same time, Ontario Hydro and 8 Toronto Hydro pioneered -- ran some pilot studies of residential time of day rates and got a variety of 9 10 results. 11 Those were -- the customers involved were volunteers. So 12 the level of response to the rate was extremely high and 13 extremely good. We can't necessarily generalize that that would be the case for all customers. 14 15 Q.123 - Now following up on your discussion with Mr. Hyslop, 16 the Public Intervenor, of a few minutes ago, if there were 17 to be a policy prorating a subsidy to -- promoting --18 excuse me, I will start over again --19 Okay. Α. Q.124 - -- if there were to be a policy promoting a subsidy to 20 21 rural customers, how would you recommend that this be done 22 so as to provide equity between the urban residential 23 customers of Disco and the urban residential customers of 24 the Municipal Utilities? Well, I am somewhat reluctant to come here and tout 25 Α.

1 - 2306 - Cross by Mr. MacNutt -Ontario, but Ontario has had such a practice since I believe 2 3 the 80s. It's in regulation. And it's based on studies -- starting with studies to determine the difference in 4 5 cost. The Hydro One -- and at the time that this was initiated, 6 Ontario Hydro, which served most of the rural areas had 7 8 implemented density rates that applied with its own service territory based on cost studies that were 9 10 reviewed. And what would then happen is that a 11 computation would be made of the differential between the 12 rural rates and an aggregate of urban rates, which is to 13 say in Ontario, the rates of the Municipal Utilities and 14 the higher density rates of Ontario Hydro and the difference between that, there was a limit I believe 15 15 16 percent which that was not allowed to exceed. 17 And that computation resulted in a quantified amount per 18 kilowatt hour that applied in addition to the wholesale 19 rate to every kilowatt hour sold in the province. So that means not only residential, but loads of all types paid a 20 21 contribution to that assistance. So I think that is quite 22 a reasonable system, as long as it is based on appropriate 23 levels of cost studies and a defined and explicit approach 24 to how much that assistance is going to be.

1	- 2307 - Cross by Mr. MacNutt -
2	Q.125 - Could you describe more fully in other words, give
3	us more specifics on the type of cost studies that were
4	used?
5	A. I haven't reviewed them. They were done initially by
6	Ontario Hydro in order to support its density rates. And
7	I suppose somebody could go back to that time. They will
8	Hydro One will shortly have to file a new cost
9	allocation study and it could prove informative when it is
10	filed.
11	MR. MACNUTT: Thank you. No further questions, Mr.
12	Chairman.
13	CHAIRMAN: Thank you, Mr. MacNutt. Mr. Gorman?
14	REDIRECT EXAMINATION BY MR. GORMAN:
15	MR. GORMAN: Thank you, Mr. Chairman. On redirect I just
16	have one series of questions.
17	Q.126 - Ms. Zarnett, could you pull exhibit A-15? I believe
18	you may still have it in front of you.
19	A. I have it, Mr. Gorman.
20	Q.127 - And take you to tab sorry appendix 10, page 3.
21	A. Sorry. Appendix?
22	Q.128 - Appendix 10.
23	A. 10.
24	Q.129 - And that should be a contract between New Brunswick
25	Power Corporation and the City of Saint John?

1 - 2308 - Redirect by Mr. Gorman -2 A. It is. 3 Q.130 - You were asked by Mr. Morrison a question with respect 4 to the contract language in the Edmundston Energy 5 contract? Α. Yes. 6 7 Q.131 - And if I refer you to page 3 of appendix 10, you will 8 see a heading, "Revenue to Cost Ratio Rate Adjustment"? 9 Α. Yes. Q.132 - And would you read that paragraph into the record, 10 11 please? 12 Α. "In consideration of the city agreeing to take electric 13 power and energy solely from NB Power during the term of 14 this agreement, NB Power agrees to apply a revenue to cost 15 ratio rate adjustment (rate adjustment) to the monthly 16 bills otherwise payable by the city, such that the effect 17 of the rate adjustment will be the reduction over the 18 first five years of this agreement of the revenue to cost 19 ratio for service to the city from 114 percent being the revenue to cost ratio calculated by NB Power for wholesale 20 21 customers for NB Power's fiscal year 1995-96 to 105 22 percent and the maintenance of the ratio at no more than 23 105 percent until the termination of this agreement." 24 Should I continue? 25 Q.133 - No, that's fine. Do you -- have you looked at these

1 - 2309 - Redirect by Mr. Gorman before and are there differences between the Edmundston 2 3 contract and the Saint John contract? 4 Α. Yes, there are. The Saint John contract says no more than 5 105 percent. So looking specifically at the language, the 6 door is apparently open under these terms to reduce it still further. 7 8 The Saint John Energy contract, I am just looking for that 9 paragraph again. No more than language is not explicitly 10 in there. So if we were dealing solely with this contract 11 as determining that revenue to cost ratio, something would be there for Saint John which was not there for 12 13 Edmundston. 14 The question remains though is it appropriate to look back 15 to a contract that was entered into all those years ago 16 under bundled industry conditions and with the objective 17 of moving away from a situation of a revenue to cost ratio 18 of 114 percent to within the range that was defined, and 19 then to say that's where that movement is appropriately 20 stopped. 21 I don't have any further questions, Mr. MR. GORMAN:

22 Chairman.

CHAIRMAN: Thank you, Mr. Gorman. Your last comment, Ms.
Zarnett, counsel had better come well armed with good
legal argument to say why this Board when given by statute

1 - 2310 -2 the authority that we have that we can't set a new revenue 3 cost ratio and therefrom new rates for any of the customer classes of NB Disco. 4 I want to thank you for your participation before us and I 5 wish you a safe journey home. 6 MS. ZARNETT: Thank you very much. 7 8 CHAIRMAN: We will give you a minute to go down to a chair 9 if you want to and -- let me see. Let me just deal --10 you can go ahead. I think it was on Thursday last week as 11 a result of Commissioner Sollows' questions why we wrote 12 up a question which we handed out to all the parties and 13 invited their response. Any -- I presume that Disco has a 14 response? 15 MR. MORRISON: Ours will be ready after lunch. It's an open 16 book exam, so we have to make sure that we have done it 17 correctly. 18 CHAIRMAN: That's fair enough, Mr. Morrison. Anybody else 19 going to comment? Mr. Hyslop? 20 MR. HYSLOP: Yes, Mr. Chair. I have the examination tablet 21 here in response to Mr. Sollows' question, and I also have 22 a document which we have prepared that makes appropriate 23 reference to the transcripts. There were a couple of 24 areas where we gave answers subject to check and we prepared written responses to those subject to check and I 25

1	- 2311 -
2	would offer both of these documents to the Board and the other
3	parties as I guess part of our duty coming out of our
4	cross examination.
5	CHAIRMAN: Okay. Well those are basically undertakings
6	then. I would suggest they should be treated in the same
7	fashion as undertakings. So if you have something, why
8	don't we mark them as exhibits right now, Mr. Hyslop.
9	Great. I will put them on the record then. This is
10	exhibit PI-8 and it's how would you define that, Mr.
11	Hyslop?
12	MR. HYSLOP: It's I regard it as a response to a question
13	put by Mr. Sollows.
14	CHAIRMAN: Okay. This is a response of Mr
15	MR. HYSLOP: I'm sorry, Mr. Chairman. I regard the one
16	regarding PUB-8 as the written response to the question
17	put by Commissioner Sollows.
18	CHAIRMAN: And that was $PI-8$
19	MR. HYSLOP: Yes.
20	CHAIRMAN: not PUB.
21	MR. HYSLOP: Yes.
22	CHAIRMAN: Okay. And $\underline{PI-9}$, these are the undertakings and
23	the subjects to check of the Public Intervenor's witness
24	Mr. Knecht. And they are PI-9.
25	MR. HYSLOP: Thank you, Mr. Chairman.

1 - 2312 -2 Thank you, Mr. Hyslop. Now what do the parties CHAIRMAN: 3 think? When will they be able to begin summation? Mr. Morrison? 4 5 MR. MORRISON: I believe -- it was my understanding that we 6 were going to begin summation on Wednesday morning, Mr. 7 Chairman. 8 CHAIRMAN: Okay. Everybody satisfied to start on Wednesday 9 morning? 10 MR. GORMAN: Agreed. 11 CHAIRMAN: Agreed. Anybody disagree? I guess that's it. 12 Can we start at 9:30 on Wednesday morning? 13 MR. MORRISON: That would be fine. 14 CHAIRMAN: We had a great dispute in the Commissioner's room this morning. It turns out that I mentioned that we would 15 16 start on the 14th of December at 9:30. So there were a 17 number who felt that this morning was supposed to be at 18 9:30. So we split the difference. We started at 9:23. 19 Okay. We will reconvene here then on Wednesday morning at 20 9:30. 21 And I might just add that it has been the Board's habit 22 that we would have summation from all of the parties and 23 then we would take a break. By that I mean for instance, 24 if we were to finish at 2:00 o'clock or 3:00, we would not reconvene until the next morning, because our 25

1 - 2313 -2 habit is that the Commissioners will then sit down and if 3 there are certain areas in the evidence that interest the panel, we would be able to ask all counsel to address a 4 particular issue in their rebuttal. Yes, Mr. Morrison? 5 MR. MORRISON: Always my favourite part of the proceeding, 6 7 Mr. Chairman. Yes. Counsel really look forward to that. But I 8 CHAIRMAN: 9 see no reason why we should change from our past practice 10 on that. And then when you do your rebuttal you can 11 address those various items. It makes for a more complete 12 record. 13 Anyway, see you Wednesday morning. Thank you. 14 (Adjourned) 15 Certified to be a true transcript of the proceedings of this 16 hearing as recorded by me, to the best of my ability. 17 18 Reporter 19 20 21 22 23 24